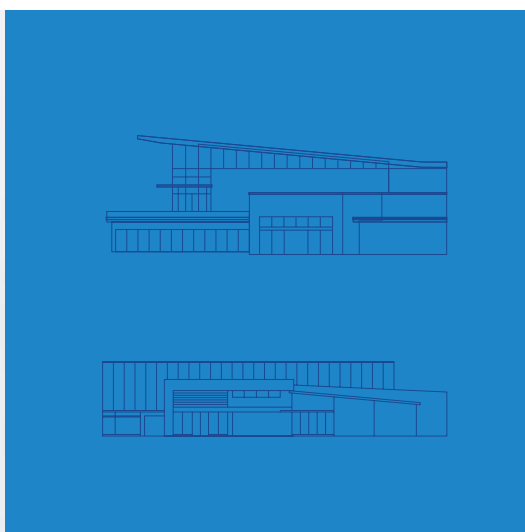




**Annual Report**  
For the twelve months  
ended 31 March 2017

## Optimised Property Investments



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Shareholders have expressed a clear appetite for growth and the new Board is very conscious of the need to pursue growth strategies.



# NPT Chairman's Letter



It is with pleasure that the Board and Management of NPT Limited present the 2017 Annual Report. The result for the year ended 31 March 2017 shows a continuation of the progress made by NPT over the last few years, albeit this year's results are impacted by one-off due diligence costs and softening valuations of some assets.

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The last six months have been unsettling for the Company. There has been disagreement among Shareholders as to the best way forward for the Company. This, in turn, has led to varied opinions on what role the Company should seek to play going forward. Our Shareholders have expressed a clear appetite for growth and the new Board is very conscious of the need to pursue growth strategies.

As a result of that disruption, we now have a substantially altered Board of Directors. As directors, our objective will be to rebuild confidence in the Company and cohesiveness among the Shareholder fraternity. We will seek to develop a clear view of what markets NPT will seek to be a part of and develop a plan to pursue that. In doing so, we will talk to our Shareholders and understand their aspirations for the Company. We look forward to those discussions over the next few months and we are excited about the future for your Company.

**Bruce Cotterill**  
Chairman



# Chief Executive's Report



NPT has continued to focus on balancing the delivery of a sector-competitive dividend while working to maximise the value of its existing property portfolio and position itself for the future

There was a significant amount of focus over this year on assessing proposals before the Company that, if approved by Shareholders, would have had the effect of fundamentally reshaping the business—in particular, the proposal from Kiwi Property Group. It was necessary to review the various options very thoroughly.

While ultimately a majority of Shareholders voted against the Kiwi Property proposal, this process resulted in a detailed and robust assessment of issues and opportunities for NPT, as well as very active engagement with Shareholders. The Company has gained significant insight and knowledge as a result.

At the same time, we continued to implement strategies to optimise the existing portfolio, and the underlying business continues to generate steady returns. We expect further value gains will be achieved as we continue to pursue our capital investment programmes at Eastgate Shopping Centre and the AA Centre. Opportunities exist where we are able to match investment with tenant demand.

## Financial Results

Net Profit after tax of \$3.1m was down 63.4% on last year, primarily as a result of due diligence and other costs associated with the Kiwi Property Group proposal and related issues. Net Rental income increased by 2.62%, indicating capital expenditure is producing improved revenues, which is also reflected in a 2.92% uplift in the value of the property portfolio.

Distributable Profit, NPT's calculation of underlying earnings, was in line with forecasts such that Shareholder returns held steady (3.79 cents per share to 3.78 cents per share), in a year where significant development works were completed at Eastgate Shopping Centre and continued at the AA Centre.



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NPT's property portfolio increased in value from \$169.4m to \$174.35m as at 31 March 2017, an increase of 2.92%. Net Tangible Asset backing (NTA) as at 31 March 2017 was 0.72 cents per share.

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#### **Dividends**

The Board has declared a cash dividend of 0.90 cents per share for the fourth quarter ended 31 March 2017 with Imputation Credits of 0.154 cents per share attached. This brings the total cash distribution for the year to 3.60 cents per share, which is in line with guidance. Looking ahead to the FY18 year, the Directors are currently undertaking a thorough analysis of the FY18 Business Plan following which guidance on the cash dividend for the current financial year will be confirmed.

#### **Special Shareholders Meeting**

A Special Meeting of Shareholders was held on 21 April this year. As a result of the voting at the meeting, three new Directors were appointed by Shareholders, replacing two out of three current Directors. Joining Carol Campbell on the Board were Allen Bollard, Bruce Cotterill and Paul Duffy.

Tony Sewell and Jim Sherwin were replaced by these new Directors and we would take this opportunity to acknowledge their contributions and the contribution of Sir John Anderson, who retired from the Board in March this year.

As a consequence of the Kiwi proposal not proceeding, the results for this financial year have been negatively impacted by the costs associated with dealing with the Kiwi proposal and the other proposals that were received. The costs incurred were primarily for legal fees, due diligence work, financial analysis and advice and for holding the Special Meeting itself. The total cost incurred in the 2017 financial year was \$1.339m and a further \$417,000 has been incurred in the 2018 financial year.

Over the next few months, the Board and Management will work together to progress the strategy for the future of the Company, building from the learnings of recent months. We will update Shareholders when we are in a position to report further.

An update of each of the Company's properties follows.

## Eastgate Shopping Centre

Cnr Buckleys Road & Linwood Avenue, Christchurch

Net lettable area  
26,870m<sup>2</sup>

Market value  
\$59.5m

Occupancy  
96.15%

WALT  
4.5 years



Eastgate occupies a high profile position 3km east of the Christchurch CBD, with 36 specialty stores and a food court to complement our anchor tenants.

The Loft opened during the year and has been immensely successful. The range of medical and social services has been expanded over the last six months to the extent that we are now planning for some expansion of the area utilised by The Loft on the first floor.

Footcount was up by 19.5% for the year. We are confident that this will flow through to increased leasing demand for some of the vacant space.

Opportunities to add further value still exist on a pre-committed basis. We are working with some prospective new tenants as well as working with some of our existing retailers to reconfigure space to accommodate growth in some tenant businesses.

Eastgate is solidly anchored by tenants Countdown and The Warehouse.

Together with The Loft and the specialty stores, Eastgate is well-placed to continue to develop its unique mix of goods and services to become even more of a community hub over time.

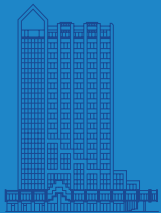
Official mall of the







## AA Centre



**99 Albert Street,  
Auckland**

**Net lettable area**  
12,205m<sup>2</sup>

**Market value**  
\$40.85m

**Occupancy**  
91.58%

**WALT**  
2.1 years

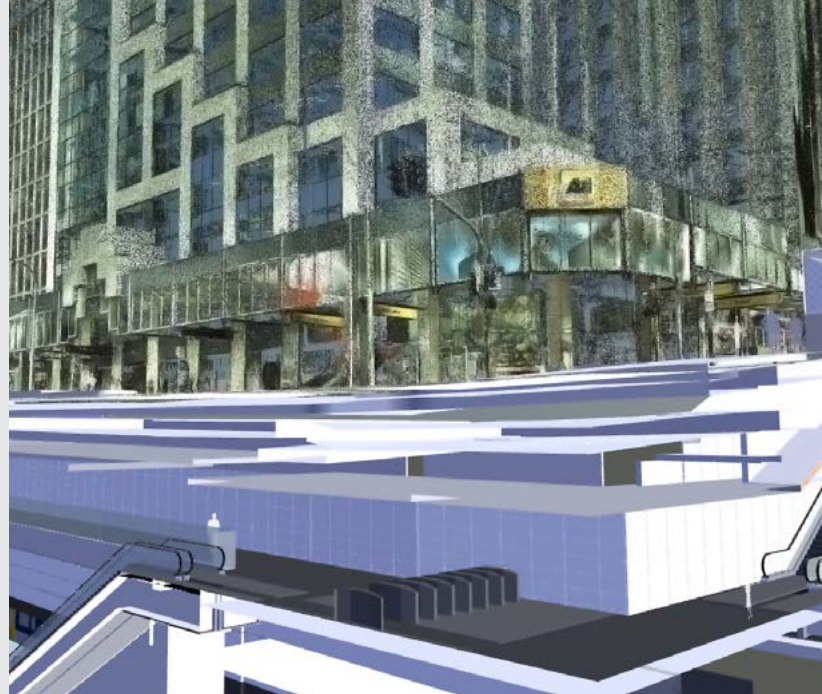


Image: City Rail Link Ltd.

Located on the corner of Albert and Victoria Streets, this central location adjoins the popular Federal Street entertainment and dining precinct. The AA Centre is an 18 level high-rise office tower with ground floor retail space and a basement car park.

The refurbishment of Level 8 is almost complete. This has been carried out to a similar standard to Level 13. Once work is complete, we are confident that we will be able to lease the refurbished space at our projected rental levels. We have had some leasing success with part of Level 13, which has confirmed that there is value to be added through further refurbishment.

The City Rail Link project is progressing well and within a few years, the AA Centre will have the benefit of being immediately adjacent to the new Aotea Station. This will add significant value to the location and has the ability to change this part of the city centre dramatically.

As can be seen in the image above, the extent of rail infrastructure that will be constructed beneath Albert Street will be significant.

Government funding for the City Rail Link was confirmed in the May 2017 Budget, meaning that there are no further impediments to advancing the largest-ever transport project undertaken in New Zealand.



# Heinz Wattie's National Distribution Centre



**113 Elwood Road,  
Hastings**

**Net lettable area**  
60,059m<sup>2</sup>

**Market value**  
\$27.0m

**Occupancy**  
100.0%

**WALT**  
9.8 years



A 6.3 hectare industrial site housing a contemporary dry storage facility with sealed yards, security fencing and operative rail siding.

The strength of the locality has been further enhanced this year with booming fruit growing and viticulture in the province.

We continue to look for opportunities to support any future growth that Heinz Wattie's may experience as a result of growth in its existing business or any growth that may come from the merger with Kraft.

The Heinz Wattie's National Distribution Centre remains a key element of the Heinz Wattie's regional production infrastructure.

The Heinz-Watties National Distribution Centre is one of the largest distribution centres in a provincial location in New Zealand. NPT is proud to be a key supplier of warehouse space for this iconic producer of food products found in many households in the country.

## 22 Stoddard Road

22 Stoddard Road,  
Mt Roskill,  
Auckland

Net lettable area  
8,412m<sup>2</sup>

Market value  
\$36.0m

Occupancy  
100.00%

WALT  
4.9 years



Anchored by The Warehouse, this neighbourhood shopping centre occupies a high profile position in a strong catchment. The eighteen specialty shops and two larger format stores complement The Warehouse and the centre benefits from the close proximity of other retail offerings.

After experiencing a period of time where there was some vacancy in the centre, we are now at full occupancy again.

The tenancy mix that we now have provides a wide range of goods and services for the local community and also provides a sustainable return for NPT Shareholders.

We are particularly delighted that ASB Bank chose 22 Stoddard Road in which to open a new local branch. This means we now have an enhanced range of goods and services available.

22 Stoddard Road continues to be an excellent investment for NPT, particularly now that full occupancy has been regained.



# Print Place

**17 Print Place,  
Middleton,  
Christchurch**

**Net lettable area**  
12,388m<sup>2</sup>

**Market value**  
\$11.0m

**Occupancy**  
77.81%

**WALT**  
1.3 years



This industrial property is set in attractive grounds in close proximity to the Christchurch city centre.

The expiry of the lease with AB Note in April this year means that we now have some vacancy at this property.

This may provide us with the opportunity to reposition the property, and a leasing programme is underway.

The Canterbury District Health Board's (CDHB) Design Lab continues to operate from the property providing innovative concept testing, which has been invaluable for many new healthcare facilities.

Tony Osborne  
Chief Executive Officer



## The Leadership Team

### Board of Directors



#### Bruce Cotterill

Chairman, Non-Executive Independent Director

Bruce Cotterill joined the Board of NPT in April 2017.

Bruce is an experienced CEO, Chairman and Company Director, who has excelled in a number of sectors and in a range of extremely demanding roles in businesses going through major transformation brought about by financial performance, structural change and cultural issues.

As a CEO he has lead real estate group Colliers, both in New Zealand and Australia, Kerry Packer's ACP Magazines, and iconic New Zealand sportswear company Canterbury International. As CEO of Yellow Pages Group he was appointed to lead that Company through a period of dramatic change, including the restructure of the Company's \$1.8 billion of debt.

Bruce was Chairman of Noel Leeming Group for 8 years until that Company's sale to The Warehouse, and he is currently Chairman of both MOVE Logistics Limited, and Swimming New Zealand.



#### Carol Campbell

Non-Executive Independent Director

Carol Campbell joined the Board of NPT in May 2015. Carol is a Chartered Accountant and a member of the Chartered Accountants Australia and New Zealand.

Carol has extensive financial experience and a sound understanding of efficient Board governance. Carol holds a number of directorships across a broad spectrum of companies, including T&G Global, New Zealand Post, NZME and the Fisher Listed Investment companies – Kingfish, Barramundi and Marlin Global, where she is also Chair of the Audit and Risk Committee. She is also a Director of Kiwibank and Chair of Ronald McDonald House Charities in New Zealand.

Carol was a Director of The Business Advisory Group for 11 years, a Chartered Accountancy Practice, and prior to that a partner at Ernst & Young for over 25 years.



#### Paul Duffy

Non-Executive Director

Paul Duffy has over 35 years' experience in the property investment/development industry, including CEO/executive director of DNZ Property Fund (now named Stride Property) for 13 years.

During his career, Paul held the position of General Manager of Fletcher Property Limited and was Joint Managing Director of US Real Estate Subsidiaries for the Abu Dhabi Investment Authority. In this role he oversaw the formation of a large real estate portfolio in the United States and Europe.

Paul is currently a Director of a number of private companies.

Paul is the chairman of Augusta Capital and Augusta Funds Management.



#### Allen Bollard

Non-Executive Independent Director

Allen has a long background in accounting, business analysis, risk management, tax, and finance, mostly in property and construction.

Starting as a partner in a major accounting firm, he was then CFO for three listed property companies and for ten years was CEO/CFO of Tramco Group, which managed and financed several large privately held leasehold land owning partnerships including Viaduct Harbour Holdings, Tram Lease, Quay Lease, Kiwi Forests, Wairakei Pastoral and Calland Properties Ltd.

He is now an independent business and finance consultant and Director, still advising Tramco and is an independent trustee for the Wyborn and Green families. He is the Government approved independent director of Tamaki Makaurau Community Housing Joint Venture and Chair of the Odyssey House Board of Trustees.

### Executive Management



#### Tony Osborne

Chief Executive Officer

Tony joined NPT in February 2014 as General Manager Property.

He has over 25 years experience in property and construction across such asset classes as retail, commercial, industrial, medical and education.

Prior to NPT, Tony was Manager Property at Port Marlborough NZ for five years, where he created

a commercial property business within the wider port business by initiating a successful property development programme that provided purpose-built facilities for a range of customers.

Tony was appointed to the CEO role in an acting capacity in March 2016. This appointment was confirmed in August 2016.

## Portfolio Summary

| PROPERTY                 | LOCATION   | TYPE       | VALUATION (\$)  | NET LETTABLE AREA(M <sup>2</sup> ) | OCCUPANCY (%) | WALT (YRS) | MAJOR TENANTS  |
|--------------------------|--|------------|-----------------|------------------------------------|---------------|------------|--|
| 99 Albert Street         | 99 Albert Street, Auckland                       | Commercial | 40.850m         | 12,205                             | 91.58         | 2.1        | NZ Automobile Association, Department of Internal Affairs, AA Insurance              |
| 113 Elwood Road          | 113 Elwood Road Hastings                         | Industrial | 27.000m         | 60,059                             | 100.00        | 9.8        | Heinz Wattie's Ltd & Tomoana Warehousing Ltd   |
| Eastgate Shopping Centre | Cnr Buckleys Road & Linwood Avenue, Christchurch | Retail     | 59.500m         | 26,870                             | 96.15         | 4.5        | The Warehouse, Warehouse Stationery, Countdown, Lincraft, Linwood Library & The Loft |
| 17 Print Place           | 17 Print Place Christchurch                      | Industrial | 11.000m         | 12,388                             | 77.81         | 1.3        | Dynamic Controls & Canterbury District Health Board                                  |
| 22 Stoddard Road         | 22 Stoddard Road Mt Roskill Auckland             | Retail     | 36.000m         | 8,412                              | 100.00        | 4.9        | The Warehouse, ANZ, Stodard Road Pharmacy, Snap Fitness, ASB & Westpac               |
| <b>Group Total</b>       |  |            | <b>174.350m</b> | <b>119,934</b>                     | <b>95.99</b>  | <b>4.6</b> |  |

## Corporate Governance

NPT Limited's Board and Management are committed to ensuring that the Company maintains the highest ethical standards and integrity while delivering their primary objective, building long-term security holder value.

NPT's Board has therefore developed a Corporate Governance Manual which guides directors, officers, employees and representatives of NPT so that their business conduct is consistent with NPT's business standards and best practice governance policies. The Governance Manual encompasses the decision-making policies and the mechanisms used to manage the Company.

NPT's corporate governance policies are also designed to ensure that the Company obtains maximum benefit from Directors' expertise and judgement and creates an environment in which the Board can set a clear strategic direction and effectively monitor Company performance.

The Governance Manual incorporates the NZX Corporate Governance Best Practice Code Recommendations and the Financial Markets Authority Governance Principles and Guidelines.

The Governance Manual is available to view on NPT's website ([www.npt.co.nz](http://www.npt.co.nz)).

### NPT Limited's Board Charter And Governing Principles

#### The Role of the Board

The Board establishes the Company's objectives, the major strategies for achieving those objectives, the overall policy framework within which the business of the Company is conducted, and monitors Management's performance with respect to these matters.

The Board delegates responsibility for the day-to-day operation and management of the Company to the Chief Executive Officer ("CEO"). However, the Board has processes and systems in place to ensure that significant issues, risk and major strategic decisions are always considered at Board level. This allows the Company to operate on a day-to-day basis in a manner which maximises security holder value and manages risk while seeking to ensure that the interests of security holders are adequately protected.

Specific responsibilities of the Board and its Committees include:

- oversight of the Company including its control and accountability procedures and systems;
- setting the strategic direction and objectives of the Company; overseeing audit and monitoring risk;
- approval of operating plans including annual business plans and budgets;
- monitoring actual results against the annual business plan, budget and strategic objectives;

- appointment of the CEO and Chief Financial Officer ("CFO"), and delegating the appropriate authority of the management of the Company, and monitoring Management's performance on a regular basis;
- setting the remuneration of the Directors within parameters agreed by Shareholders;
- approval and monitoring of the progress of capital expenditure, capital management initiatives and acquisitions and divestments;
- approval of capital structure and dividend policies; and oversight of disclosure and monitoring of price sensitive matters affecting the Company.

#### Board Performance

The Board reviews its performance as a whole on an annual basis and instigates additional comprehensive reviews as may be deemed necessary from time to time. External consultants may be commissioned as needed to assist in the assessment of an individual Director's performance, the effectiveness of the Board's processes and/or the Board's own effectiveness.

#### Composition of the Board

During the year the Board of Directors was comprised of four members; Sir John Anderson (Chairman), Jim Sherwin, Tony Sewell and Carol Campbell. Tony Sewell was appointed to the Board on 25 August 2016, and Sir John Anderson resigned from the Board on 17 March 2017. In accordance with NZX Listing Rule 3.3.2 the Board has determined that Tony Sewell, Jim Sherwin and Carol Campbell are independent directors.

#### Constitution

The Board is subject to the rules in the Company's Constitution (last revised in November 2010). The Constitution, which provides further details on the Board composition, rotation of Directors and board meeting procedures, is available to view on the Company's website. The Company's Constitution allows for no less than three or no more than six Directors and at least two of the Directors must be resident in New Zealand. Each year one third of the Directors shall retire but will be eligible for re-election.

#### Board Committees

Committees assist the Board to conduct its responsibilities in respect to all material matters and issues requiring Board decisions.

Standing committees of the Board are the Audit and Risk Committee, the Nominations Committee and the Remuneration Committee. The Board has considered that the Company's size prevents them from establishing separate committees at this time and therefore the full Board will fulfill the obligations of the committee Charters. This decision will be reviewed from time to time. The Board may create ad hoc committees where necessary to examine specific issues on its behalf.



### Diversity Policy

NPT Limited has established a diversity policy for the Group whereby the value of diversity is recognised as beneficial to decision making, improving and increasing corporate and Shareholder value and enhancing the probability of achieving NPT's objectives. Management monitors, reviews and reports to the Board on NPT's progress under the policy.

With respect to gender diversity, the Board considers a merit-based approach for selection and promotion of employees and executives, and for determining the composition of the Board, and as such has not set specific targets for gender diversity.

In accordance with NZX Listing Rule 10.4.5(j) set out below is the breakdown of the gender composition of the Directors and officers as at balance date and the prior balance date.

|                         | CURRENT YEAR |        | PREVIOUS YEAR |        |
|-------------------------|--------------|--------|---------------|--------|
|                         | Male         | Female | Male          | Female |
| Number of Directors     | 2            | 1      | 2             | 1      |
| Percentage of Directors | 67%          | 33%    | 67%           | 33%    |
| Number of Officers      | 1            | 0      | 2             | 0      |
| Percentage of Officers  | 100%         | 0%     | 100%          | 0%     |

### Share Trading

Directors are encouraged to own securities in the Company in their own name or through associated interests.

Directors' security trading is subject to the Company's Share Trading Policy (contained in the Governance Manual), the NZX Listing Rules and the Financial Markets Conduct Act 2013. All changes in the shareholdings of Directors are reported to the Board and the NZX. The Directors' shareholdings and changes to those shareholdings are also listed in this Annual Report on page 47.

### Governing Principles

The Company's Directors and Management are strongly committed to high standards of corporate governance and adherence to the following guiding principles:

Principle 1—The Company expects its directors, officers, employees and representatives to act in a manner consistent with its guiding principles and the values set out in its Code of Ethics section of the Company's Governance Manual.

Principle 2—The Board will work effectively if it is composed of persons with a balance of independence, skills, knowledge, experience and perspectives.

Principle 3—The Board enhances its effectiveness in key areas through the use of committees which develop, review and analyse Company policies and strategies and operate under specific charters. These charters are detailed in the Governance Manual.

Principle 4—The Board demands integrity both in financial reporting and in the timeliness and balance of disclosures on Company affairs. The Company is committed to providing the investment market with prompt and

accurate information on all major events that influence the Company. The Company's Disclosure Policy, contained in the Governance Manual, is designed to ensure a high standard of compliance with NZX's continuous disclosure requirements.

Principle 5—The Board ensures that the remuneration of Directors and executives is transparent, fair and reasonable.

Principle 6—The Board regularly verifies that the Company has appropriate processes that identify and manage potential and relevant risk. It establishes an acceptable risk tolerance and actively identifies, analyses, evaluates and appropriately treats risk that may impact on the business.

Principle 7—The Board ensures the quality and independence of the external audit process, monitors developments in the areas of audit and any threats to audit independence, to ensure its policies and practices are consistent with best practice.

Principle 8—The Board fosters constructive relationships with security holders, which encourage them to engage with the Company. The Board is committed to giving all security holders comprehensive, timely and accessible information of all material matters concerning the Company, ensuring that security holders can assess the Company's performance.

Principle 9—The Board respects the interests of stakeholders within the context of the Company's ownership type and its fundamental purpose: to work to protect and enhance, long-term, the value of the assets of the Company in the interests of its security holders.

### Share Trading Policy

The Company is committed to transparency and fairness in dealing with all of its stakeholders and to ensure adherence to all applicable laws and regulations. No director, officer or employee may use their position of knowledge of the Company or its business to engage in securities trading for personal benefit or to provide benefit to any third party. The full share trading policy of the Company is contained in the Governance Manual.

### Audit and Risk Committee Charter

The Audit and Risk Committee oversees the Company's compliance with the Audit and Risk Charter. The Board has considered that the Company's size prevents them from establishing a separate Audit and Risk Committee and therefore the full Board fulfils the obligations and is guided by the Audit and Risk Charter.

## Corporate Governance (continued)

The primary objectives of the Charter are as follows:

1. to set the principles and standards with respect to internal controls, accounting policies and the nature, scope, objectives and functions of the external audit. This objective enables the Board to satisfy itself that Management is discharging its responsibilities in accordance with established processes and, wherever practical, best practice methodologies, and to ensure the efficient and effective management of all business risks, and the efficient and effective compliance with the Risk Management Policy.
2. In respect to the external Audit, the Audit and Risk Committee:
  - a. establishes guidelines for the selection and appointment of the external auditor and the rotation of the principal external audit partner (at least once every five years);
  - b. determines the appointment and removal of the external auditor;
  - c. ensures through liaison with the external auditor that the Company is discharging its responsibilities to meet relevant legislation and regulatory requirements governing corporate entities, including generally accepted accounting practice and reporting standards;
  - d. approves the annual audit plan, timetable, audit fee and non-audit fees (if applicable);
  - e. monitors the effectiveness, objectivity and independence of the external auditor.
3. Full details of the Charter are set out in the Company's Governance Manual.

# Investor Relations

## Share Listing on the NZX

The shares in NPT Limited can be bought or sold on the NZX. The Company's NZX code is "NPT".

## Annual and Interim Reports

The Company's Annual Reports and Interim Reports are available to Shareholders in June and December respectively on the Company's website ([www.npt.co.nz](http://www.npt.co.nz)). Printed reports will be provided to all Shareholders who have requested these in writing.

## NPT Website

The Company's website is located at [www.npt.co.nz](http://www.npt.co.nz). The website contains information on the history, structure and governance of NPT, including details of the property portfolio, historical annual and interim reports of the Company and of its predecessor Trust, together with copies of past newsletters and news releases.

## Announcements

All announcements to the NZX are posted on the Company's website at [www.npt.co.nz](http://www.npt.co.nz).

## Dividend Distributions

Dividend Distributions are direct credited into a nominated New Zealand bank account or can be paid by cheque.

Changes to bank account details should be directed in writing to the Registrar (see below).

## Share Registrar

The Registrar for the Company's shares is:

Link Market Services Limited

PO Box 91976, Auckland, 1142

Telephone: (09) 375 5998

Fax: (09) 375 5990

Email: [enquiries@linkmarketservices.co.nz](mailto:enquiries@linkmarketservices.co.nz)

Shareholders can view their holdings and make changes to their details by logging onto the Registrar's website [www.linkmarketservices.co.nz](http://www.linkmarketservices.co.nz) and clicking on the "Investor Login" menu heading.

Shareholders will need their Holder or CSN Number and their FIN. Shareholders experiencing any problems with this service should contact Link Market Services directly.

## Contact NPT

NPT can be contacted by phoning 0800 867 858 or emailing [npt@npt.co.nz](mailto:npt@npt.co.nz).



## Treasury Management

### Managing Interest Rate Risk

NPT's policy is to manage its cash flow interest rate risk by using floating-to-fixed Interest Rate Swaps. Such Interest Rate Swaps have the economic effect of converting borrowings from floating rates to fixed rates. Generally, NPT raises borrowings at floating rates and swaps them into fixed rates that are lower than those available if NPT borrowed at fixed rates directly. Under the Interest Rate Swaps, NPT agrees with other parties to exchange, at specific intervals (mainly quarterly), the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts. Changes in the fair value of swaps are recognised in the Statement of Comprehensive Income.

Interest Rate Swaps have been entered into by NPT to hedge against movements in the variable interest rates on

its loan facility. This results in NPT holding fixed rate debt and hence there is a risk that the economic value of the Swap will fluctuate because of changes in market interest rates. Any unrealised gain or loss is expected to unwind over the longer term.

As at 31 March 2017, approximately 68.37% (2016: 62.50%) of the Group's bank loan is at a fixed rate of interest. The fair value of Swaps shown in the table below represents the amount of unrealised gains and losses, whereas the notional amount is an aggregate exposure value of all contracts. The fair value of Interest Rate Swaps at the reporting date is determined by discounting the future cash flows using the yield curves at reporting date and the credit risk inherent in the contract. The average interest rate is based on the outstanding balance at the end of the period.

|   | AVERAGE<br>FIXED INTEREST RATE |       | NOTIONAL<br>PRINCIPAL AMOUNT |               | FAIR VALUE<br>LEVEL 2 |               |
|---|--------------------------------|-------|------------------------------|---------------|-----------------------|---------------|
|   | 2017                           | 2016  | 2017<br>\$000                | 2016<br>\$000 | 2017<br>\$000         | 2016<br>\$000 |
| Less than 1 year                          | 4.26%                          | 4.26% | 10,000                       | 10,000        | 55                    | 245           |
| Greater than 1 year but less than 5 years | 3.91%                          | 4.45% | 30,000                       | 20,000        | 864                   | 1,406         |
|   |                                |       | <b>40,000</b>                | <b>30,000</b> | <b>919</b>            | <b>1,651</b>  |

Please refer to Note 21 in the Financial Statements for additional information on financial instruments.

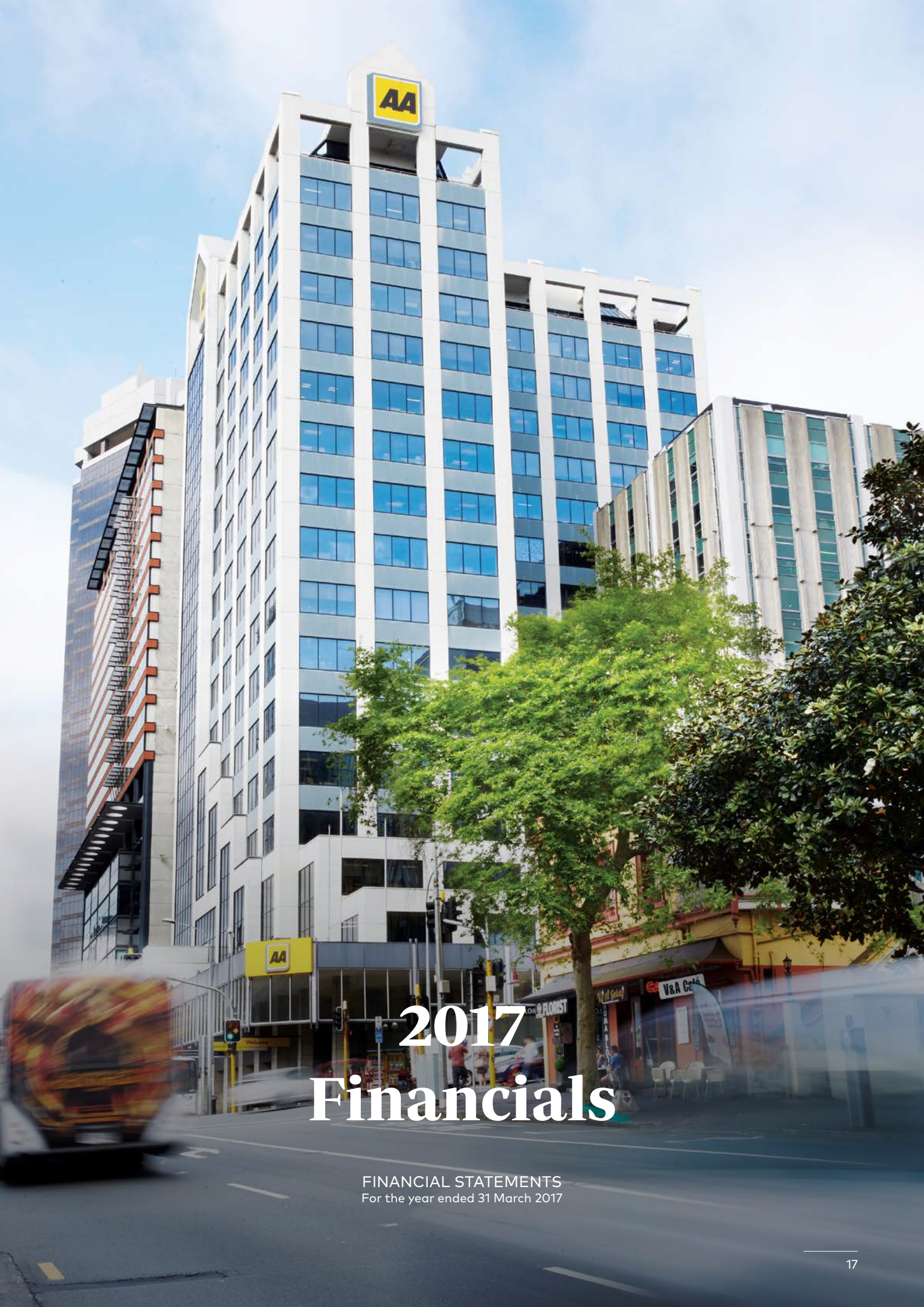
### Bank Debt

As at 31 March 2017 total bank debt was \$58.5 million, up from \$48 million as at 31 March 2016. The loan-to-value ratio for bank covenant purposes was 32.60% as at 31 March 2017, compared to 28.24% as at 31 March 2016. The current gearing ratio is comfortably within the bank covenant of 50%.

On 16 July 2015 the Company entered into a new bank facility agreement of \$70 million with the Bank of New Zealand. The facility is secured by way of General Security

Agreements granted by NPT Limited and each subsidiary of the Company. In addition, the facility is secured by registered first mortgages over all of the real property assets and the cross guarantee of each of the Group's subsidiary companies. The facility is for 60 consecutive months and is due to expire on 22 July 2020.

Refer to Note 17 in the Financial Statements for further information on NPT's banking facility.



# 2017 Financials

FINANCIAL STATEMENTS  
For the year ended 31 March 2017

## Consolidated Statement of Comprehensive Income

For the year ended 31 March 2017

|  | NOTE | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|--|------|-------------------------|-------------------------|
| Gross Rental Income                                    |      | 17,152                  | 16,977                  |
| Other Income   |      | 30                      | 3                       |
| Unrealised Gain in Fair Value of Interest Rate Swaps   | 10   | 732                     | -                       |
| Unrealised Gain in Fair Value of Investment Properties | 13   | -                       | 3,160                   |
| <b>Total Income</b>                                    |      | <b>17,914</b>           | <b>20,140</b>           |
| Direct Property Operating Expenses                     | 6    | (5,276)                 | (5,405)                 |
| Net Finance Costs                                      | 7    | (2,726)                 | (2,448)                 |
| Administration Expenses                                | 8    | (2,612)                 | (2,318)                 |
| Unrealised Loss in Fair Value of Interest Rate Swaps   | 10   | -                       | (677)                   |
| Unrealised Loss in Fair Value of Investment Properties | 13   | (1,651)                 | -                       |
| Net Loss on Sale of Fixed Assets                       | 15   | (87)                    | -                       |
| Transaction Costs                                      | 28   | (1,339)                 | -                       |
| <b>Total Expenses</b>                                  |      | <b>(13,691)</b>         | <b>(10,848)</b>         |
| <b>Profit Before Income Tax</b>                        |      | <b>4,223</b>            | <b>9,292</b>            |
| Income Tax Expense                                     | 11   | 1,150                   | 895                     |
| <b>Net Profit After Taxation</b>                       |      | <b>3,073</b>            | <b>8,397</b>            |
| Other Comprehensive Income                             |      | -                       | -                       |
| <b>Total Comprehensive Income</b>                      |      | <b>3,073</b>            | <b>8,397</b>            |
| <b>Earnings Per Share</b>                              |      | <b>Cents Per Share</b>  |                         |
| Basic and Diluted Earnings per Share                   | 22   | 1.90                    | 5.19                    |

The notes set out on pages 22 to 41 form part of, and should be read in conjunction with the financial statements.



## Consolidated Statement of Changes in Shareholders Funds

For the year ended 31 March 2017

|  | NOTE | AUDITED<br>CONTRIBUTED<br>CAPITAL<br>\$'000 | AUDITED<br>RETAINED<br>EARNINGS<br>\$'000 | AUDITED<br>ATTRIBUTABLE<br>TO OWNERS OF<br>THE GROUP<br>\$'000 |
|--|------|---|---|--|
| <b>Shareholders Funds at 1 April 2015</b>      |      | <b>134,089</b>                              | <b>(16,664)</b>                           | <b>117,425</b>   |
| Net Profit after Taxation                      |      | -   | 8,397                                     | 8,397  |
| Distributions Paid and Payable to Shareholders | 23   | -   | (6,030)                                   | (6,030)  |
| <b>Shareholders Funds at 31 March 2016</b>     |      | <b>134,089</b>                              | <b>(14,297)</b>                           | <b>119,792</b>   |
| Net Profit after Taxation                      |      | -   | 3,073                                     | 3,073  |
| Distributions Paid and Payable to Shareholders | 23   | -   | (5,791)                                   | (5,791)  |
| <b>Shareholders Funds at 31 March 2017</b>     |      | <b>134,089</b>                              | <b>(17,016)</b>                           | <b>117,073</b>   |

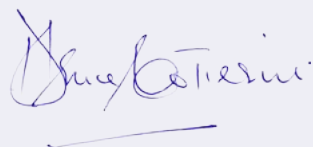
The notes set out on pages 22 to 41 form part of, and should be read in conjunction with the financial statements.

# Consolidated Statement of Financial Position

As at 31 March 2017

|  | NOTE | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|--|------|-------------------------|-------------------------|
| <b>Current Assets</b>                            |      |                         |                         |
| Cash and Cash Equivalents                        |      | 2,030                   | 3,101                   |
| Accounts Receivable                              | 12   | 462                     | 342                     |
| Prepayments                                      |      | 616                     | 408                     |
| <b>Total Current Assets</b>                      |      | <b>3,108</b>            | <b>3,851</b>            |
| <b>Non-Current Assets</b>                        |      |                         |                         |
| Investment Properties                            | 13   | 175,956                 | 171,265                 |
| Property Work in Progress                        |      | 2,217                   | 559                     |
| Fixed Assets                                     | 15   | 1,068                   | 700                     |
| <b>Total Non-Current Assets</b>                  |      | <b>179,241</b>          | <b>172,524</b>          |
| <b>Total Assets</b>                              |      | <b>182,349</b>          | <b>176,375</b>          |
| <b>Current Liabilities</b>                       |      |                         |                         |
| Trade and Other Payables                         | 16   | 2,589                   | 3,759                   |
| Tax Payable                                      | 11   | 296                     | 279                     |
| <b>Total Current Liabilities</b>                 |      | <b>2,885</b>            | <b>4,038</b>            |
| <b>Non-Current Liabilities</b>                   |      |                         |                         |
| Bank and Other Loans                             | 17   | 58,500                  | 48,000                  |
| Deferred Tax Liability                           | 11   | 2,972                   | 2,894                   |
| Interest Rate Swaps                              | 10   | 919                     | 1,651                   |
| <b>Total Non-Current Liabilities</b>             |      | <b>62,391</b>           | <b>52,545</b>           |
| <b>Shareholders' Funds</b>                       |      |                         |                         |
| Contributed Capital                              | 18   | 134,089                 | 134,089                 |
| Reserves   | 19   | (17,016)                | (14,297)                |
| <b>Total Shareholders' Funds</b>                 |      | <b>117,073</b>          | <b>119,792</b>          |
| <b>Total Shareholders' Funds and Liabilities</b> |      | <b>182,349</b>          | <b>176,375</b>          |

The Board of NPT Limited approved the financial statements for issue on 31 May 2017.



**Bruce Cotterill**  
Chairman



**Carol Campbell**  
Chair Audit and Risk Committee

The notes set out on pages 22 to 41 form part of, and should be read in conjunction with the financial statements.

# Consolidated Statement of Cash Flows

For the year ended 31 March 2017

|   | NOTE | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|---|------|-------------------------|-------------------------|
| <b>Cash Flows from Operating Activities</b>                 |      |                         |                         |
| <b>Cash was provided from/(applied to):</b>                 |      |                         |                         |
| Gross Rental Income   |      | 16,762                  | 16,861                  |
| Interest Income   |      | 69                      | 75                      |
| Taxation Paid   |      | (1,055)                 | (899)                   |
| Other Income  |      | 285                     | 65                      |
| Operating Expenses  |      | (9,123)                 | (5,592)                 |
| Interest Expense  |      | (2,794)                 | (2,491)                 |
| <b>Net Cash Inflow from Operating Activities</b>            |      | <b>4,144</b>            | <b>8,019</b>            |
| <b>Cash Flows from Investing Activities</b>                 |      |                         |                         |
| <b>Cash was provided from/(applied to):</b>                 |      |                         |                         |
| Fixed Assets  |      | (584)                   | (108)                   |
| Capital Expenditure on Investment Properties                |      | (9,340)                 | (7,034)                 |
| <b>Net Cash Outflow from Investing Activities</b>           |      | <b>(9,924)</b>          | <b>(7,142)</b>          |
| <b>Cash Flows from Financing Activities</b>                 |      |                         |                         |
| <b>Cash was provided from/(applied to):</b>                 |      |                         |                         |
| (Repayment)/Drawdown of Bank and Other Loans (Secured)      |      | 10,500                  | 7,000                   |
| Distributions made to Shareholders                          | 23   | (5,791)                 | (7,325)                 |
| <b>Net Cash Outflow from Financing Activities</b>           |      | <b>4,709</b>            | <b>(325)</b>            |
| <b>Net Increase/(Decrease) in Cash and Cash Equivalents</b> |      | <b>(1,071)</b>          | <b>552</b>              |
| Cash and Cash Equivalents at Beginning of Year              |      | 3,101                   | 2,549                   |
| <b>Cash and Cash Equivalents at the End of the Year</b>     |      | <b>2,030</b>            | <b>3,101</b>            |

## Reconciliation of Net Profit to Net Cash Flow from Operating Activities

|   | NOTE | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|---|------|-------------------------|-------------------------|
| Net Profit/(Loss) after Taxation                              |      | 3,073                   | 8,397                   |
| <b>Items Classified as Investing or Financing Activities:</b> |      |                         |                         |
| Unrealised (Gain)/Loss in Fair Value of Investment Properties |      | 1,651                   | (3,160)                 |
| Transaction Costs   | 28   | 1,339                   | -                       |
| Net (Gain)/Loss on Sale of Fixed Assets                       |      | 87                      | -                       |
| Unrealised (Gain)/Loss in Fair Value of Interest Rate Swaps   |      | (732)                   | 677                     |
| Movement in Deferred Taxation                                 |      | 78                      | (265)                   |
| <b>Movements in Working Capital Items:</b>                    |      |                         |                         |
| Accounts Receivable and Prepayments                           |      | (328)                   | (156)                   |
| Trade and Other Payables                                      |      | (1,170)                 | 2,158                   |
| Taxation Payable  |      | 17                      | 262                     |
| <b>Non-Cash Item</b>  |      |                         |                         |
| Depreciation  |      | 129                     | 106                     |
| <b>Net Cash Inflow from Operating Activities</b>              |      | <b>4,144</b>            | <b>8,019</b>            |

The notes set out on pages 22 to 41 form part of, and should be read in conjunction with the financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 March 2017

## 01. Reporting Entity

The reporting entity is the consolidated group comprising NPT Limited ("the Company") and its New Zealand subsidiaries together referred to as "the Group". NPT Limited is a limited liability company incorporated and domiciled in New Zealand. NPT Limited is registered under the Companies Act 1993, is listed on the New Zealand Stock Exchange (NZX) and is an FMC Reporting Entity under the Financial Markets Conduct Act 2013.

The principal activity of the Company is investing in industrial, retail and commercial property in New Zealand.

## 02. Statement of Compliance and Basis of Preparation

These consolidated financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with New Zealand equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable Financial Reporting Standards, as appropriate for a profit-orientated entity that falls into the Tier 1 for profit category as determined by the External Reporting Board.

The consolidated financial statements also comply with International Financial Reporting Standards ('IFRS').

The accounting policies below have been applied consistently to all periods presented in these consolidated financial statements.

### Basis of Measurement

The consolidated financial statements have been prepared on the basis of historical cost, except for the revaluation of investment properties and certain financial instruments.

Cost is based on the fair value of the consideration given in exchange for assets.

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, therefore ensuring that the substance of the underlying transactions or other events are reported.

### Functional and Presentation Currency

The financial statements are presented in New Zealand Dollars (NZD), which is the Group's functional currency, rounded to the nearest thousand dollars (000's) except in certain notes where disclosure may be to the dollar.

### Critical Judgements in Applying Accounting Policies and Key Sources of Estimation Uncertainty

In the application of NZ IFRS, Management are required to make judgements, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in these consolidated financial statements are described in the following notes:

(i) Income Tax — Note 11

(ii) Investment Properties — Note 13



### 03. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements.

#### Basis of Consolidation

##### (a) Subsidiaries

The consolidated financial statements incorporate the assets, liabilities, equity, income, expenses and cash flows of entities controlled by NPT Limited at the end of the reporting period or from time to time during the reporting period. A controlled entity is any entity over which NPT Limited has the power to direct relevant activities, exposure, or rights, to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect the amount of investor return.

Consistent accounting policies are employed in the preparation and presentation of the consolidated financial statements.

Accounting policies of subsidiaries are consistent with the policies adopted by the Company.

All material intra-group transactions, balances, income and expenses are eliminated on consolidation.

##### (b) Investment Properties

Investment properties, which are properties held to earn rentals and/or for capital appreciation, are initially brought to account at cost plus related costs of acquisition. After initial recognition, investment properties are stated at fair value as determined by an independent registered valuer. Investment properties are valued annually. The fair value is based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

In the absence of an active market, alternative valuation techniques are utilised which may include discounted cash flow projections, capitalisation of income or sales comparison approach as appropriate to the property being valued. The valuations are prepared by considering the aggregate of the estimated cash flows expected from rental income, the occupancy rates, average lease terms and capitalisation rates which reflect the current market conditions. The estimate of fair value is a judgement which has been made based on the market conditions which apply at each reporting date.

Any gains or losses arising from changes in the fair value of investment properties are included in the Consolidated Statement of Comprehensive Income in the period in which they arise.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

The net gain or loss on disposal of assets is calculated as the difference between the carrying amount of the investment property at the time of the disposal and the proceeds on disposal and is included in the Consolidated Statement of Comprehensive Income in the period in which the disposal occurred.

##### (c) Fixed Assets

Each class of fixed assets is stated at cost less accumulated depreciation and any impairment. Any gains or losses arising from disposal of fixed assets are included in Profit and Loss.

#### Depreciation

Depreciation is charged on a straight-line basis to write down the cost of fixed assets to its estimated residual value over its estimated useful life. Fixed assets residual values are reviewed annually.

Summary of rates used:-

|                               |            |
|-------------------------------|------------|
| Computer Equipment & Software | 30% - 40%  |
| Plant & Equipment             | 7% - 67%   |
| Furniture & Fittings          | 8.5% - 30% |
| Lease Fitouts                 | 8.40%      |

##### (d) Operating Leases

###### (i) Group as Lessor

Property leases under which all the risks and rewards of ownership are effectively retained by the lessor (the Group) are classified as operating leases. Annual rental income and expenditure are included in the Consolidated Statement of Comprehensive Income on a systematic basis over the term of the lease.

### 03. Significant Accounting Policies (continued)

#### (d) Operating Leases (continued)

##### (ii) Group as Lessee

Property leases are recognised as an expense on a straight line basis over the lease term.

#### (e) Lease Incentives

In the event lease incentives are provided to lessees, such incentives are recognised as an asset. The aggregate benefits provided are amortised to the Consolidated Statement of Comprehensive Income on the straight line basis over the period of the lease as a reduction in rental income, except where another systematic basis is more representative of the time pattern in which benefits provided are consumed.

#### (f) Impairment of Assets

Assets other than investment properties and deferred tax assets are tested for impairment whenever events or changes in circumstance indicate that the carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows that are largely independent of the cash flows from other assets or groups of assets (cash generating units).

#### (g) Borrowing Costs

Where the Group borrows funds generally and uses them to fund a qualifying asset, the amount of borrowing costs capitalised is determined by applying the capitalisation rate to the expenditure on that asset. The capitalisation rate is the weighted average of the borrowing costs applicable to the borrowings that are outstanding during the period, other than borrowings made specifically for the purpose of funding a qualifying asset.

Other borrowing costs are expensed when incurred and are recognised using the effective interest rate.

#### (h) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable and represents rental received and property expenses recovered in the normal course of business. The following specific recognition criteria must be met before revenue is recognised:

##### (i) Rental Income

Rental Income from Operating Leases is recognised on a straight line basis over the term of the relevant lease including any lease incentives.

##### (ii) Interest Income

Interest Income is recognised on an effective interest method.

##### (iii) Sale of Investment Properties/Non-Current Assets Held for Sale

Revenue on the sale of Investment Properties/Non-Current Assets Held for Sale is recognised when the risks and rewards have transferred to the buyer.

##### (iv) Property Management Income

Property management income is recognised on completion of service.

#### (i) Taxation

The tax expense recognised in the Profit or Loss comprises the sum of deferred tax and current tax not recognised in other comprehensive income or directly in equity.

##### (i) Current Tax

Current tax is calculated by reference to the amount of income taxes payable or recoverable in respect of the taxable profit or tax loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantively enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent it is unpaid (or refundable).

### 03. Significant Accounting Policies (continued)

#### (i) Taxation (continued)

##### (ii) Deferred Tax

Deferred tax is calculated by using the liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base of those items.

Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised to the extent that it is probable that sufficient taxable income will be available against which deductible temporary differences or unused tax losses and tax credits can be utilised. However, deferred tax assets and liabilities are not recognised if the temporary differences giving rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affects neither taxable income nor accounting profit.

If a deferred tax liability or asset arises from investment property that is measured at fair value, there is a rebuttable assumption that the carrying amount of the investment property will be recovered through sale. The presumption has not been rebutted.

The Group holds investment properties for the purpose of capital appreciation and rental income and therefore the measurement of any related deferred tax reflects the tax consequences of recovering the carrying amount of the investment property entirely through sale.

In New Zealand there is no capital gains tax, therefore the tax consequences on sale will be limited to depreciation previously claimed for tax purposes (i.e. depreciation recovered).

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries except where the consolidated entity is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets arising from deductible temporary differences associated with these investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised based on tax rates that have been enacted or substantively enacted at reporting date. Deferred tax is charged or credited in the Consolidated Statement of Comprehensive Income, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

#### (j) Goods and Services Tax (GST)

All items in the Statement of Financial Position are stated exclusive of GST, with the exception of receivables and payables, which are stated inclusive of GST. All items in the Consolidated Statement of Comprehensive Income are stated exclusive of GST.

Cash flows are included in the Statement of Cash Flow on a net basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to the taxation authority, are classified as an operating cash flow.

#### (k) Cash and Cash Equivalents

Cash and cash equivalents comprise cash on hand, demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### (l) Financial Instruments

Financial Assets and Financial Liabilities are recognised on the Statement of Financial Position when the Group becomes a party to the contractual provisions of the instrument.

### 03. Significant Accounting Policies (continued)

#### (I) Financial Instruments (continued)

##### (i) Accounts Receivable

Accounts Receivable are measured at initial recognition at fair value and are subsequently measured at amortised cost using the effective interest rate method. Appropriate allowances for estimated irrecoverable amounts are recognised in the Consolidated Statement of Comprehensive Income when there is objective evidence that the asset is impaired. The allowance recognised is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the effective interest rate computed at initial recognition.

##### (ii) Accounts Payable

Accounts Payable are initially measured at fair value and subsequently measured at amortised cost using the effective interest rate method.

##### (iii) Equity Instruments

Equity Instruments issued by the Company are recorded as the proceeds are received, net of direct issue costs.

##### (iv) Fair Value Estimation

The fair value of financial instruments traded in active markets is based on quoted market prices as at each reporting date.

The fair value of derivative financial instruments is based on quoted market prices. Where such prices are not available, use is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments.

The nominal value less estimated credit risk adjustments of accounts receivable and payable are assumed to approximate their fair values. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market vs. interest rate that is available to the Group for similar financial instruments.

##### (v) Loans and Borrowings

All loans and borrowings are initially recognised at fair value plus transaction costs. After initial recognition, these loans and borrowings are subsequently measured at amortised cost using the effective interest rate method which allocates the cost through the expected life of the loan or borrowing. Amortised cost is calculated taking into account any issue costs and any discount or premium on drawdown. Interest accrued on Loans and Borrowings is separately disclosed under Trade and Other Payables (refer Note 16).

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or where appropriate, a shorter period, to the net carrying amount of the financial instrument.

##### (vi) Derivative Financial Instruments

The Group's activities expose it primarily to the financial risk of changing interest rates. The Group therefore uses interest rate swap contracts to manage these exposures.

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the reporting date. The gain/loss on re-measurement to fair value is recognized in the Consolidated Statement of Comprehensive Income.

In determining the fair value of derivatives, an adjustment would be made to reflect the creditworthiness of the counterparty only if material.

##### (vii) Changes in Accounting Policy

A number of minor revisions and amendments to existing standards came into effect for the reporting period but none of these materially impacted the financial statements of the Group.

Where changes have been made to the presentation in the consolidated financial statements, comparatives have been reclassified in order to be consistent.



#### 04. Standards and Interpretations on Issue not yet Adopted

The Group has elected not to early adopt the following standards, which have been issued by the International Accounting Standards Board and the External Reporting Board in New Zealand.

NZ IFRS 9 Financial instruments (Effective from 1 January 2018)

The New Zealand Accounting Standards Board (NZASB) issued the completed version of NZ IFRS 9 Financial Instruments, bringing together the classification and measurement, impairment and hedge accounting to replace NZ IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of NZ IFRS 9.

NZ IFRS 15 Revenue from Contracts with Customers (Effective from 1 January 2018)

NZ IFRS 15 establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The core principle of NZ IFRS 15 is that an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

NZ IFRS 16 Leases (Effective from 1 January 2019)

NZ IFRS 16 changes the relevant information to be reported by lessors and lessees with a view to faithful representation of information to the users of financial statements so they can assess the effect leases have on cash flow, financial performance and the financial position of the entity. The standard requires the lessee to recognise assets and liabilities for the rights and obligations created by those leases. Lessors reporting requirements are similar to the previous standard NZ IAS 17 Leases.

The Directors have evaluated the impact of these new standards on the consolidated financial position and performance of the Group. Their current preliminary evaluation has indicated that there is no material effect on the Group's result in adopting the new standards but in some instances additional disclosures may be required.

#### 05. Director Changes

In the period after 31 March 2017 there were material changes to the Board of the Company. Carol Campbell is the only remaining director who was in office for the full financial reporting year ending 31 March 2017. The other directors were appointed on 21 April 2017, after the end of that financial year.

#### 06. Direct Property Operating Expenses

|   | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---|------------------------|------------------------|
| Tenant Operating Expenses                       | (4,009)                | (4,094)                |
| Owner Operating Expenses                        | (994)                  | (1,223)                |
| Bad Debts                                       | (14)                   | (81)                   |
| Movement in Allowance for Doubtful Debts        | (259)                  | (7)                    |
| <b>Total Direct Property Operating Expenses</b> | <b>(5,276)</b>         | <b>(5,405)</b>         |

#### 07. Net Finance Costs

|                              | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|------------------------------|------------------------|------------------------|
| Interest Received            | 69                     | 75                     |
| Interest and Finance Charges | (2,795)                | (2,523)                |
| <b>Net Finance Costs</b>     | <b>(2,726)</b>         | <b>(2,448)</b>         |

## 08. Administration Expenses

|  | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|--|-------------------------|-------------------------|
| Fees paid to Auditor                         | (87)                    | (74)                    |
| Directors' Fees                              | (234)                   | (206)                   |
| Employee Costs                               | (1,260)                 | (1,214)                 |
| Rent   | -                       | (135)                   |
| Professional Fees                            | (477)                   | (192)                   |
| Registry and Stock Exchange Fees             | (105)                   | (89)                    |
| Shareholder Communications                   | (85)                    | (38)                    |
| Other Operating Expenses                     | (364)                   | (370)                   |
| <b>Total Administration Expenses</b>         | <b>(2,612)</b>          | <b>(2,318)</b>          |
|  | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
| Fees paid to Auditor comprise the following: |                         |                         |
| Statutory Audit                              | (55)                    | (46)                    |
| Review Engagement                            | (29)                    | (25)                    |
| Other Consultancy                            | (3)                     | (3)                     |
| <b>Total Statutory Compliance Fees</b>       | <b>(87)</b>             | <b>(74)</b>             |
| Financial Modelling Services                 | (47)                    | -                       |
| <b>Total Fees Paid to Grant Thornton</b>     | <b>(134)</b>            | <b>(74)</b>             |

## 09. Distributable Profit

Distributable profit is the net profit before taxation adjusted for non-cash items and/or non-recurring items and current tax.

|   | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|---|-------------------------|-------------------------|
| <b>Net Profit Before Income Tax</b>   | <b>4,223</b>            | <b>9,292</b>            |
| Adjustments   |                         |                         |
| Net change in fair value Investment Properties  | 1,651                   | (3,160)                 |
| Net change in fair value Interest Rate Swaps  | (732)                   | 677                     |
| Net change in fair value of Other Assets  | 129                     | 106                     |
| Net Lease Incentives  | (24)                    | 95                      |
| Net Lease Contributions   | 304                     | 287                     |
| Loss/(gain) on disposal Fixed Assets  | 87                      | -                       |
| Transaction Costs   | 1,339                   | -                       |
| Legal Proceeding Costs  | 255                     | -                       |
| <b>Distributable Profit Before Taxation</b>   | <b>7,232</b>            | <b>7,297</b>            |
| Current tax paid  | (1,105)                 | (1,160)                 |
| <b>Distributable Profit after Current Tax</b>   | <b>6,127</b>            | <b>6,137</b>            |
| Weighted Average Number of shares for the purpose of Basic Distributable Profit (000's)   | 161,920                 | 161,920                 |
| <b>Weighted Basic Distributable Profit after Current Tax per share (cents)</b>            | <b>3.78</b>             | <b>3.79</b>             |
| Weighted Average Number of shares for the purpose of Diluted Distributable Profit (000's) | 161,920                 | 161,920                 |
| <b>Weighted Diluted Distributable Profit after Current Tax per share (cents)</b>          | <b>3.78</b>             | <b>3.79</b>             |

## 10. Interest Rate Swaps

The Group manages its interest rate risk by using floating-to-fixed Interest Rate Swaps which have the economic effect of converting interest on borrowings from floating rates to fixed rates.

Changes in the fair value of Swaps are recognised in the Consolidated Statement of Comprehensive Income. Any unrealised loss is expected to unwind over the longer term. Swaps have been recognised as non-current as the current portion is disclosed in Note 21 is not considered material for separate disclosure in the Statement of Financial Position.

The Group has four interest rate swaps currently in place; the first for \$10m will expire on 8th May 2017, the second for \$20m will expire on 7 May 2019, the third for \$5m expires on 22 April 2021 and the fourth expires on 30 September 2021. The Group has a fifth swap that activates on the 8 May 2017 and expires on 9 May 2022. For details of swaps in place at the end of each reporting period refer to note 17 and 21.

|   | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|---|-------------------------|-------------------------|
| <b>Balance, Beginning of Year</b>       | <b>1,651</b>            | <b>974</b>              |
| Current Year Fair Value Change of Swaps | (732)                   | 677                     |
| <b>Balance, End of Year</b>             | <b>919</b>              | <b>1,651</b>            |

## 11. Income Tax

|   | GROUP<br>2017<br>\$'000 | GROUP<br>2016<br>\$'000 |
|---|-------------------------|-------------------------|
| Net Profit Before Taxation  | 4,223                   | 9,292                   |
| Taxation at 28%   | 1,182                   | 2,602                   |
| <b>Less Taxation Effect of Permanent Differences</b>                        |                         |                         |
| Investment Properties Gain  | (389)                   | (1,653)                 |
| Other   | 357                     | (54)                    |
| <b>Taxation Expense/(Benefit) per the Statement of Comprehensive Income</b> | <b>1,150</b>            | <b>895</b>              |

The Income Tax Expense is represented by:

|  |                |                |
|--|----------------|----------------|
| <b>Current Tax</b>                         |                |                |
| Current Year Tax Provision                 | (1,095)        | (1,160)        |
| <b>Total Current Tax Movement</b>          | <b>(1,095)</b> | <b>(1,160)</b> |
| <b>Current Tax Asset/(Liability)</b>       |                |                |
| Opening Balance                            | (279)          | (17)           |
| Current Year Tax Provision                 | (1,095)        | (1,160)        |
| Tax Paid/(refunded)                        | 1,078          | 898            |
| <b>Total Current Tax Asset/(Liability)</b> | <b>(296)</b>   | <b>(279)</b>   |
| <b>Deferred Tax</b>                        |                |                |
| Lease Incentives                           | 49             | 70             |
| Unrealised Interest Rate Swap Gain/(Loss)  | (205)          | 189            |
| Provisions                                 | 86             | 17             |
| Other                                      | (8)            | (11)           |
| <b>Total Deferred Tax Movement</b>         | <b>(78)</b>    | <b>265</b>     |

**11. Income Tax (continued)**

|   | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---|------------------------|------------------------|
| <b>Deferred Tax Asset/(Liability)</b>       |                        |                        |
| Investment Properties Depreciation Recovery | (3,350)                | (3,350)                |
| Interest Rate Swaps                         | 257                    | 462                    |
| Other                                       | 121                    | (6)                    |
| <b>Total Deferred Tax Asset/(Liability)</b> | <b>(2,972)</b>         | <b>(2,894)</b>         |

**Imputation Credit account**

|                                       | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---------------------------------------|------------------------|------------------------|
| <b>Balance at the End of the Year</b> | <b>360</b>             | <b>302</b>             |

**12. Accounts Receivable**

|  | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|------------------------|------------------------|
| Trade Receivables                          | 494                    | 322                    |
| Allowance for Doubtful Debts               | (55)                   | (13)                   |
| Total Trade Receivables                    | 439                    | 309                    |
| Sundry Debtors                             | 23                     | 33                     |
| <b>Total Accounts Receivable – Current</b> | <b>462</b>             | <b>342</b>             |

The majority of increase in Trade Receivables relates to a disputed rent review. The majority of the increase in Allowance for Doubtful Debts represents an allowance to reflect the likely settlement of this dispute. The Directors have taken a conservative view of the impact of the resolution of this situation in light of current market conditions at 31 March 2017.

**13. Investment Properties**

|  | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|------------------------|------------------------|
| <b>Reconciliation of Carrying Amount</b>     |                        |                        |
| Balance at the Beginning of the Year         | 171,265                | 158,225                |
| Capitalised Costs                            | 4,736                  | 8,015                  |
| Capitalised Lease Incentives and Commissions | 1,606                  | 1,865                  |
| Revaluation of Investment Properties         | (1,651)                | 3,160                  |
| <b>Balance at the End of the Year</b>        | <b>175,956</b>         | <b>171,265</b>         |

All properties were valued on a fair value basis at each reporting date by independent registered valuers, listed below, who are members of the Institute of Valuers of New Zealand. These valuers are experienced in valuing commercial properties.



### 13. Investment Properties (continued)

The fair values of the Investment Properties at each reporting date are as follows:

#### GROUP 2017

| DESCRIPTION                                      | VALUER             | CAPITALISATION RATE | OCCUPANCY RATE % | WALT YEAR | GROUP 2017 \$'000 | GROUP 2016 \$'000 |
|--|--------------------|---------------------|------------------|-----------|-------------------|-------------------|
| <b>AA Centre</b>                                 |                    |                     |                  |           |                   |                   |
| 99 Albert Street, Auckland                       | Jones Lang LaSalle | 7.63%               | 91.58%           | 2.1       | 41,129            | 36,582            |
| <b>Eastgate Shopping Centre</b>                  |                    |                     |                  |           |                   |                   |
| Cnr Buckleys Road & Linwood Avenue, Christchurch | Jones Lang LaSalle | 8.13%               | 96.15%           | 4.5       | 60,574            | 59,237            |
| <b>Print Place</b>                               |                    |                     |                  |           |                   |                   |
| 17 Print Place, Christchurch                     | Jones Lang LaSalle | 9.50%               | 77.81%           | 1.3       | 11,026            | 13,061            |
| <b>Heinz Wattie Warehouse</b>                    |                    |                     |                  |           |                   |                   |
| 113 Elwood Road, Hastings                        | Jones Lang LaSalle | 8.13%               | 100.00%          | 9.8       | 27,162            | 27,385            |
| <b>Roskill Centre</b>                            |                    |                     |                  |           |                   |                   |
| 22 Stoddard Road, Auckland                       | Jones Lang LaSalle | 6.38%               | 100.00%          | 4.9       | 36,065            | 35,000            |
|  |                    |                     |                  |           | <b>175,956</b>    | <b>171,265</b>    |

#### GROUP 2016

| DESCRIPTION                                      | VALUER             | CAPITALISATION RATE | OCCUPANCY RATE % | WALT YEAR | GROUP 2016 \$'000 | GROUP 2015 \$'000 |
|--|--------------------|---------------------|------------------|-----------|-------------------|-------------------|
| <b>AA Centre</b>                                 |                    |                     |                  |           |                   |                   |
| 99 Albert Street, Auckland                       | Jones Lang LaSalle | 7.75%               | 100.00%          | 2.7       | 36,582            | 34,334            |
| <b>Eastgate Shopping Centre</b>                  |                    |                     |                  |           |                   |                   |
| Cnr Buckleys Road & Linwood Avenue, Christchurch | Jones Lang LaSalle | 8.25%               | 96.07%           | 6.1       | 59,237            | 48,590            |
| <b>Print Place</b>                               |                    |                     |                  |           |                   |                   |
| 17 Print Place, Christchurch                     | Jones Lang LaSalle | 9.80%               | 100.00%          | 2.4       | 13,061            | 13,845            |
| <b>Heinz Wattie Warehouse</b>                    |                    |                     |                  |           |                   |                   |
| 113 Elwood Road, Hastings                        | Jones Lang LaSalle | 8.13%               | 100.00%          | 10.8      | 27,385            | 27,357            |
| <b>Roskill Centre</b>                            |                    |                     |                  |           |                   |                   |
| 22 Stoddard Road, Auckland                       | Jones Lang LaSalle | 6.63%               | 94.55%           | 6.6       | 35,000            | 33,500            |
|  |                    |                     |                  |           | <b>171,265</b>    | <b>157,626</b>    |

#### Measurement of Fair Value

##### (i) Fair Value Hierarchy

The Group's investment properties were valued at 31 March 2017 by independent registered valuers who have recent experience in the locations and segments of the investment properties valued. For all investment properties, their current use equates to the highest and best use.

Discussions of valuation processes and results are held between the Management Team and the Audit and Risk Committee on an annual basis where they verify all major inputs to the independent valuation report, assess property valuation movements when compared to the prior year valuation report and determine whether there are any changes in fair values.

The investment properties are stated at fair value as determined by independent registered valuers. The valuation basis, which conforms to the New Zealand Property Institute's Valuation for Financial Reporting Purposes Practice Standard, was determined by reference to market evidence of transaction prices for similar properties. Accordingly, fair value is the amount

### 13. Investment Properties (continued)

at which the properties could be sold in an arm's length transaction between willing parties, in an active market for similar properties in the same location and condition and subject to similar leases. However, where an active market is absent, in line with usual commercial valuation practice, the valuations are prepared by considering the historical transactions, the aggregate of the estimated cash flows expected from rental income, the occupancy rates, average lease terms and capitalisation rates which reflect the current market conditions.

In deriving fair value under each approach all assumptions are compared, where possible, to the Direct Comparison Approach using the market based evidence and transactions for properties with similar locations, condition and quality of accommodation and analysis of the rate per square metre of net lettable area. The adopted Fair Value is a weighted combination of both the Capitalisation and Discounted Cash Flow approaches.

Where recent comparable market based evidence and transactions are not available, alternative valuation techniques are utilised which may include discounted cash flow projections, capitalisation of income and sales comparison approaches as appropriate to the property being valued. As each of the investment properties are under \$100 million, most of the properties have recent transactional evidence to support their valuation.

Based on the inputs used, the Direct Comparison valuation has been categorised as Level 2 Fair Value and Capitalisation of Net Income and Discounted Cash Flow have been categorised as Level 3. The Group has adopted the Jones Lang LaSalle's valuations for financial reporting purposes.

#### (ii) Level 3 Fair Value

##### Valuation Techniques and Significant Unobservable Inputs

The following table shows the Capitalisation of Net Income and Discounted Cash Flow Level 3 valuation techniques used in measuring the fair value of investment property. All investment properties at 31 March 2017 have been categorised within Level 3 of the fair value hierarchy.

| DESCRIPTION           | VALUATION<br>\$000 | VALUATION<br>TECHNIQUE          | UNOBSERVABLE<br>INPUTS  | SENSITIVITY OF FAIR<br>VALUE TO CHANGES IN<br>INPUTS      |
|-----------------------|--------------------|---------------------------------|---|---|
|                       |                    |                                 |   | The Estimated Fair Value<br>Would Increase/(decrease) If: |
| Investment Properties | 175,956            | Capitalisation of<br>Net Income | The capitalisation rate range<br>applied is 6.38% – 9.50%.  | Retail and office rental<br>growth was higher (lower).    |
|                       |                    |                                 | The rental reversion as a rate<br>of investment property value<br>rate range is -1.8% – 11.52%.<br>This is an adjustment for<br>those tenancies whose rental<br>is above or below the market<br>rate. | Rental reversions was higher<br>(lower)                   |
|                       |                    |                                 | The capital expenditure as a<br>rate of investment property<br>value rate range is 0.00%<br>– 12.04% over the next 24<br>months.  | Capital expenditure was<br>lower (higher)                 |
|                       |                    | Discounted Cash<br>Flow         | The discount rate range<br>applied is 8.25% – 10.75%  | The discount rate was lower<br>(higher)                   |
|                       |                    |                                 | Occupancy rate range<br>applied is 77.81% – 100.00%.  | The occupancy rate was<br>lower (higher).                 |
|                       |                    |                                 | Rental growth rate range is<br>1.17% – 2.65% over 10 years.   | Office rental growth was<br>higher (lower).               |
|                       |                    |                                 | A letting up period range<br>of 3–9 months has been<br>allowed at the end of<br>each existing lease of the<br>properties  | Capital expenditure was<br>lower (higher).                |
|                       |                    |                                 |   |   |

## 14. Investment in Subsidiaries

|  | PERCENTAGE HELD<br>GROUP<br>2017 | GROUP<br>2016 |
|--|----------------------------------|---------------|
| Eastgate Shopping Centre Limited         | 100%                             | 100%          |
| The National Property Trust No 2 Limited | 100%                             | 100%          |
| 22 Stoddard Road Limited                 | 100%                             | 100%          |
| 99 Albert Street Limited                 | 100%                             | 100%          |
| NPT Management Team Limited              | 100%                             | 100%          |
| NPT 10 Limited                           | 100%                             | 100%          |
| NPT 11 Limited                           | 100%                             | 0%            |

All of the subsidiaries are wholly owned companies incorporated in New Zealand with a 31 March annual reporting date.

## 15. Fixed Assets

| GROUP 2017                                   | LEASE<br>FITOUTS<br>\$000          | PLANT &<br>EQUIPMENT<br>\$000              | FURNITURE &<br>FITTINGS<br>\$000              | COMPUTER<br>EQUIPMENT<br>\$000          | TOTAL<br>\$000         |
|--|------------------------------------|--|---|---|------------------------|
| <b>Cost</b>                                  |                                    |  |   |   |                        |
| Balance at the Beginning of the Year         | 422                                | 173  | 368   | 114                                     | 1,077                  |
| Additions                                    | 102                                | 378  | 80  | 25                                      | 585                    |
| Disposals                                    | -                                  | (16)                                       | (69)  | (2)                                     | (87)                   |
| <b>Balance at the End of the Year</b>        | <b>524</b>                         | <b>535</b>                                 | <b>378</b>                                    | <b>138</b>                              | <b>1,575</b>           |
| <b>Accumulated Depreciation</b>              |                                    |  |   |   |                        |
| Balance at the Beginning of the Year         | (148)                              | (69)                                       | (89)  | (71)                                    | (377)                  |
| Depreciation                                 | (42)                               | (36)                                       | (26)  | (25)                                    | (129)                  |
| Disposals                                    | -                                  | 2  | (3)   | 1                                       | (1)                    |
| <b>Balance at the End of the Year</b>        | <b>(190)</b>                       | <b>(103)</b>                               | <b>(118)</b>                                  | <b>(96)</b>                             | <b>(507)</b>           |
| <b>Net Book Value at the End of the Year</b> | <b>334</b>                         | <b>432</b>                                 | <b>260</b>                                    | <b>42</b>                               | <b>1,068</b>           |
| <b>GROUP 2016</b>                            | <b>LEASE<br/>FITOUTS<br/>\$000</b> | <b>PLANT &amp;<br/>EQUIPMENT<br/>\$000</b> | <b>FURNITURE &amp;<br/>FITTINGS<br/>\$000</b> | <b>COMPUTER<br/>EQUIPMENT<br/>\$000</b> | <b>TOTAL<br/>\$000</b> |
| <b>Cost</b>                                  |                                    |  |   |   |                        |
| Balance at the Beginning of the Year         | 422                                | 104  | 341   | 103                                     | 970                    |
| Additions                                    | -                                  | 69   | 27  | 11                                      | 107                    |
| Disposals                                    | -                                  | -  | -   | -                                       | -                      |
| <b>Balance at the End of the Year</b>        | <b>422</b>                         | <b>173</b>                                 | <b>368</b>                                    | <b>114</b>                              | <b>1,077</b>           |
| <b>Accumulated Depreciation</b>              |                                    |  |   |   |                        |
| Balance at the Beginning of the Year         | (109)                              | (55)                                       | (57)  | (50)                                    | (271)                  |
| Depreciation                                 | (39)                               | (14)                                       | (32)  | (21)                                    | (106)                  |
| Disposals                                    | -                                  | -  | -   | -                                       | -                      |
| <b>Balance at the End of the Year</b>        | <b>(148)</b>                       | <b>(69)</b>                                | <b>(89)</b>                                   | <b>(71)</b>                             | <b>(377)</b>           |
| <b>Net Book Value at the End of the Year</b> | <b>274</b>                         | <b>104</b>                                 | <b>279</b>                                    | <b>43</b>                               | <b>700</b>             |

## 16. Trade and other Payables

|   | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---|------------------------|------------------------|
| Accrued Interest and Fees paid to Bank          | 324                    | 323                    |
| Rent in Advance                                 | 146                    | 294                    |
| Other Creditors and Accruals                    | 2,119                  | 3,142                  |
| <b>Total Trade and Other Payables – Current</b> | <b>2,589</b>           | <b>3,759</b>           |

## 17. Bank Loans

|                                       | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---------------------------------------|------------------------|------------------------|
| Bank of New Zealand (Secured)         | 58,500                 | 48,000                 |
| <b>Total Bank Loans – Non-Current</b> | <b>58,500</b>          | <b>48,000</b>          |

On 16 July 2015 the Company entered into a new bank facility agreement of \$70 million with the Bank of New Zealand. The facility is secured by way of General Security Agreements granted by NPT Limited and each subsidiary of the Company. In addition, the facility is secured by registered first mortgages over all of the real property assets and the cross guarantee of each of the Group's subsidiary companies. The facility is for 60 consecutive months and is due to expire on 22 July 2020.

The weighted average cost of funds for bank debt under the facility, including margin and line fee, at Reporting Date was 5.08% (31 March 2016: 5.60%).

The Group recognises the risk of the fluctuating economic value of financial instruments because of changes in interest rates in its attempt to manage its cash flow interest rate risk. The Group manages this risk by using floating-to-fixed Interest Rate Swaps.

Generally, the Group raises borrowings at floating rates and swaps them into fixed rates that are lower than those available if the Group borrowed at fixed rates directly. Under the Interest Rate Swaps, the Group agrees with other parties to exchange the difference between fixed contract rates and floating rate interest amounts calculated by reference to the agreed notional principal amounts. Changes in the fair value of Interest Rate Swaps are recognised in the Statement of Comprehensive Income.

Refer to Note 21 for additional information on financial instruments.

## 18. Contributed Capital

|                                       | 2017<br>No of shares | GROUP<br>2017<br>\$000 | 2016<br>No of shares | GROUP<br>2016<br>\$000 |
|---------------------------------------|----------------------|------------------------|----------------------|------------------------|
| Fully Paid Shares on Issue            | 161,920,433          | 134,089                | 161,920,433          | 134,089                |
| <b>Movement in Shares on Issue</b>    |                      |                        |                      |                        |
| Balance at the Beginning of the Year  | 161,920,433          | 134,089                | 161,920,433          | 134,089                |
| <b>Balance at the End of the Year</b> | <b>161,920,433</b>   | <b>134,089</b>         | <b>161,920,433</b>   | <b>134,089</b>         |

All shares have equal voting rights and share equally in distributions and any surplus on winding up.



## 19. Reserves

### Retained Earnings

Cumulative gains/losses retained by the Group after other reserves and distributions to Shareholders were:

|  | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|------------------------|------------------------|
| Balance at the Beginning of the Year                           | 1,113                  | 1,906                  |
| Net Profit after Taxation                                      | 3,073                  | 8,397                  |
| Transfer to Unrealised Investment Property Revaluation Reserve | 1,651                  | (3,160)                |
| Distribution to Shareholders                                   | (5,791)                | (6,030)                |
| <b>Balance at the End of the Year</b>                          | <b>45</b>              | <b>1,113</b>           |

### Unrealised Investment Property Revaluation Reserve

Unrealised investment property reserve for the revaluations of Investment Properties held by the Group were:

|  | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|------------------------|------------------------|
| Balance at the Beginning of the Year         | (15,410)               | (18,570)               |
| Transfer from Retained Earnings              | (1,651)                | 3,160                  |
| <b>Balance at the End of the Year</b>        | <b>(17,061)</b>        | <b>(15,410)</b>        |
| <b>Total Reserves at the End of the Year</b> | <b>(17,016)</b>        | <b>(14,297)</b>        |

## 20. Segment Information

The principal business activity of the Group is to invest in New Zealand properties. The Group's Investment Properties are divided into three business sectors: Industrial, Commercial and Retail. The Group also represents the Group's Investment Properties results by Geographic Region.

The Segment results are the measure of operating profit reported to the Board and they reflect the total profit or loss for the period including non-cash and non-recurring items. The Chief Executive, being the chief operating decision maker, assesses the segment performance and decides on the resource allocation.

The segment results by Industry for the year ended 31 March 2017 were as follows:

|   | INDUSTRIAL<br>\$000 | COMMERCIAL<br>\$000 | RETAIL<br>\$000 | UNALLOCATED<br>\$000 | TOTAL<br>\$000 |
|---|---------------------|---------------------|-----------------|----------------------|----------------|
| Segment Revenue                               | 3,924               | 3,711               | 9,517           | -                    | 17,152         |
| Net Segment Revenue                           | 3,281               | 2,346               | 5,966           | -                    | 11,593         |
| Net Profit/(Loss) before Taxation             | 1,081               | 5,880               | 2,971           | (5,709)              | 4,223          |
| Change in Fair Value of Investment Properties | (2,200)             | 3,535               | (2,986)         | -                    | (1,651)        |

The segment results by Industry for the year ended 31 March 2016 were as follows:

|   | INDUSTRIAL<br>\$000 | COMMERCIAL<br>\$000 | RETAIL<br>\$000 | UNALLOCATED<br>\$000 | TOTAL<br>\$000 |
|---|---------------------|---------------------|-----------------|----------------------|----------------|
| Segment Revenue                               | 3,950               | 3,929               | 9,098           | -                    | 16,977         |
| Net Segment Revenue                           | 3,479               | 2,701               | 5,329           | -                    | 11,509         |
| Net Profit/(Loss) before Taxation             | 2,921               | 4,468               | 7,286           | (5,383)              | 9,292          |
| Change in Fair Value of Investment Properties | (558)               | 937                 | 2,781           | -                    | 3,160          |

## 20. Segment Information (continued)

The segment results by Geographic Region for the year ended 31 March 2017 were as follows:

|   | AUCKLAND<br>\$000 | HAWKES BAY<br>\$000 | CANTERBURY<br>\$000 | UNALLOCATED<br>\$000 | TOTAL<br>\$000 |
|---|-------------------|---------------------|---------------------|----------------------|----------------|
| Segment Revenue                               | 6,455             | 2,308               | 8,389               | -                    | 17,152         |
| Net Segment Revenue                           | 4,514             | 2,064               | 5,015               | -                    | 11,593         |
| Net Profit/(Loss) before Taxation             | 8,645             | 1,864               | (577)               | (5,709)              | 4,223          |
| Change in Fair Value of Investment Properties | 4,131             | (200)               | (5,582)             | -                    | (1,651)        |

The segment results by Geographic Region for the year ended 31 March 2016 were as follows:

|   | AUCKLAND<br>\$000 | HAWKES BAY<br>\$000 | CANTERBURY<br>\$000 | UNALLOCATED<br>\$000 | TOTAL<br>\$000 |
|---|-------------------|---------------------|---------------------|----------------------|----------------|
| Segment Revenue                               | 6,576             | 2,319               | 8,082               | -                    | 16,977         |
| Net Segment Revenue                           | 4,790             | 2,133               | 4,587               | -                    | 11,509         |
| Net Profit/(Loss) before Taxation             | 7,951             | 2,198               | 4,526               | (5,383)              | 9,292          |
| Change in Fair Value of Investment Properties | 2,332             | (25)                | 853                 | -                    | 3,160          |

## 21. Financial Instruments

Exposure to interest rate, credit, liquidity and other market risks arise in the normal course of the Group's business.

The main risks, arising from the Group's Financial Instruments, are interest rate risk and credit risk.

### Interest Rate Risk

The Group's exposure to interest rate risk primarily arises from its long term variable rate borrowings. Interest Rate Swaps are used to reduce exposure to fluctuating interest rates arising on floating rate borrowings.

Management monitors the level of interest rates on an ongoing basis, and from time to time, will recommend to the Board that fixed rates are locked in. The notional principal or contract amounts of interest rate contracts outstanding at each reporting date were \$40m (2016: \$30m).

The Group's exposure to interest rate risk and the effective weighted interest rates for each class of financial asset and liability were:

| GROUP 2017                          | EFFECTIVE<br>INTEREST RATE<br>RANGE | LESS THAN 1<br>YEAR<br>\$000 | 1-2 YEARS<br>\$000 | 2 YEARS +<br>\$000 |
|-------------------------------------|-------------------------------------|------------------------------|--------------------|--------------------|
| <b>Financial Assets</b>             |                                     |                              |                    |                    |
| Cash and Cash Equivalents           | 1.75%                               | 2,030                        | -                  | -                  |
| Accounts Receivable and Prepayments |                                     | 1,078                        | -                  | -                  |
| <b>Total Financial Assets</b>       |                                     | <b>3,108</b>                 |                    |                    |
| <b>Financial Liabilities</b>        |                                     |                              |                    |                    |
| Trade and Other Payables            |                                     | 2,589                        | -                  | -                  |
| Bank and Other Loans                | 2.605% – 4.55%                      | -                            | -                  | 58,500             |
| Tax Payable                         |                                     | 296                          | -                  | -                  |
| <b>Total Financial Assets</b>       |                                     | <b>2,885</b>                 | <b>-</b>           | <b>58,500</b>      |

## 21. Financial Instruments (continued)

| GROUP 2016                          | EFFECTIVE<br>INTEREST RATE<br>RANGE | LESS THAN 1<br>YEAR<br>\$'000 | 1-2 YEARS<br>\$'000 | 2 YEARS +<br>\$'000 |
|-------------------------------------|-------------------------------------|-------------------------------|---------------------|---------------------|
| <b>Financial Assets</b>             |                                     |                               |                     |                     |
| Cash and Cash Equivalents           | 2.25%                               | 3,101                         | -                   | -                   |
| Accounts Receivable and Prepayments |                                     | 750                           | -                   | -                   |
| <b>Total Financial Assets</b>       |                                     | <b>3,851</b>                  | <b>-</b>            | <b>1,131</b>        |
| <b>Financial Liabilities</b>        |                                     |                               |                     |                     |
| Trade and Other Payables            |                                     | 3759                          | -                   | -                   |
| Bank and Other Loans                | 3.30% – 4.55%                       | -                             | -                   | 48,000              |
| Tax Payable                         |                                     | 279                           | -                   | -                   |
| <b>Total Financial Assets</b>       |                                     | <b>4,038</b>                  | <b>-</b>            | <b>48,000</b>       |

### Interest Rate Swaps

#### Accounting Classifications and Fair values

|   | AVERAGE FIXED INTEREST RATE |       | NOTIONAL PRINCIPAL AMOUNT |                | FAIR VALUE—LEVEL 2 |                |
|---|-----------------------------|-------|---------------------------|----------------|--------------------|----------------|
|   | 2017                        | 2016  | 2017<br>\$'000            | 2016<br>\$'000 | 2017<br>\$'000     | 2016<br>\$'000 |
| Less than 1 year                          | 4.26%                       | 4.26% | 10,000                    | 10,000         | 55                 | 245            |
| Greater than 1 year but less than 5 years | 3.91%                       | 4.45% | 30,000                    | 20,000         | 864                | 1,406          |
|   |                             |       | <b>40,000</b>             | <b>30,000</b>  | <b>919</b>         | <b>1,651</b>   |

Interest Rate Swaps have been entered into by the Group to hedge against movements in the variable interest rates on its loan facility. This results in the Group holding fixed rate debt and hence there is a risk that the economic value of the Swaps will fluctuate because of changes in market interest rates. Any unrealised gain or loss is expected to unwind over the longer term. The average interest rate is based on the outstanding balance at the end of each reporting period.

As at 31 March 2017, approximately 68.37% (2016: 68.50%) of the Group's bank loan is at a fixed rate of interest.

The fair value of Swaps shown represents the amount of unrealised gains and losses, whereas the notional amount is an aggregate exposure value of all contracts.

The Group holds interest rate swaps at Fair Value through Profit or Loss. The Fair Value of Interest Rate Swaps fall into Level 2 of the Fair Value Hierarchy. Level 2 inputs are inputs other than quoted prices included within Level 1 (quoted prices in active market for identical assets or liabilities) that are observable for the asset or liability, either directly (by price) or indirectly (derived from prices). The fair value is determined using a valuation technique being swap models, discounting the future cash flows and using the yield curves at each reporting date and the credit risk inherent in the contract.

### Interest Rate Sensitivity

#### Cash Flow Sensitivity

The Group's assets and liabilities which are subject to interest rate changes, consist of cash and cash equivalents and secured bank loans. A change of 1% in interest rates would have increased/(decreased) profit after income tax and equity in respect of these items by the amounts shown below. This analysis assumes all other variables remain constant.

|                           | GROUP<br>2017<br>\$'000          | GROUP<br>2016<br>\$'000          |
|---------------------------|----------------------------------|----------------------------------|
| <b>1% Increase</b>        |                                  |                                  |
| Cash and Cash Equivalents | 25                               | 22                               |
| Bank and Other Loans      | (90)                             | (95)                             |
|                           | <b>GROUP<br/>2017<br/>\$'000</b> | <b>GROUP<br/>2016<br/>\$'000</b> |
| <b>1% (Decrease)</b>      |                                  |                                  |
| Cash and Cash Equivalents | (25)                             | (22)                             |
| Bank and Other Loans      | 90                               | 95                               |

## 21. Financial Instruments (continued)

### Fair Value Risk

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at each reporting date. The net fair value of Financial Assets and Liabilities is not materially different from the net carrying amounts disclosed in the consolidated financial statements. The methods used for determining the fair values of financial instruments are discussed in Note 3.

| GROUP 2017                         | DESIGNATED<br>AS FAIR VALUE<br>\$000 | LOANS AND<br>RECEIVABLES<br>\$000 | FINANCIAL<br>LIABILITIES AT<br>AMORTISED<br>COST<br>\$000 | TOTAL<br>CARRYING<br>AMOUNT<br>\$000 | FAIR VALUE<br>\$000 |
|------------------------------------|--------------------------------------|-----------------------------------|---|--------------------------------------|---------------------|
| <b>Financial Assets</b>            |                                      |                                   |   |                                      |                     |
| Cash and Cash Equivalents          | -                                    | 2,030                             | -   | 2,030                                | 2,030               |
| Accounts Receivable                | -                                    | 462                               | -   | 462                                  | 462                 |
| <b>Total Financial Assets</b>      |                                      | <b>2,492</b>                      | <b>-</b>  | <b>2,492</b>                         | <b>2,492</b>        |
| <b>Financial Liabilities</b>       |                                      |                                   |   |                                      |                     |
| Bank Loans                         | -                                    | -                                 | 58,500  | 58,500                               | 58,500              |
| Trade and Other Payables           | -                                    | -                                 | 2,589   | 2,589                                | 2,589               |
| Interest Rate Swaps                | 919                                  | -                                 | -   | 919                                  | 919                 |
| <b>Total Financial Liabilities</b> | <b>919</b>                           | <b>-</b>                          | <b>61,089</b>   | <b>62,008</b>                        | <b>62,008</b>       |
| <b>GROUP 2016</b>                  |                                      |                                   |   |                                      |                     |
| <b>Financial Assets</b>            |                                      |                                   |   |                                      |                     |
| Cash and Cash Equivalents          | -                                    | 3,101                             | -   | 3,101                                | 3,101               |
| Accounts Receivable                | -                                    | 342                               | -   | 342                                  | 342                 |
| <b>Total Financial Assets</b>      |                                      | <b>3,443</b>                      | <b>-</b>  | <b>3,443</b>                         | <b>3,443</b>        |
| <b>Financial Liabilities</b>       |                                      |                                   |   |                                      |                     |
| Bank Loans                         | -                                    | -                                 | 48,000  | 48,000                               | 48,000              |
| Trade and Other Payables           | -                                    | -                                 | 3,759   | 3,759                                | 3,759               |
| Interest Rate Swaps                | 1,651                                | -                                 | -   | 1,651                                | 1,651               |
| <b>Total Financial Liabilities</b> | <b>1,651</b>                         | <b>-</b>                          | <b>51,759</b>   | <b>53,410</b>                        | <b>53,410</b>       |

### Fair Value Estimation

The fair value of financial instruments that are not traded in an active market, such as derivative financial instruments, are determined using a valuation technique such as discounted cash flows. The carrying value less an impairment allowance for other financial assets and liabilities is not expected to be materially different to their fair values.

The only financial instruments measured at fair value in the Statement of Financial Position are derivatives (Interest Rate Swaps). The fair value of Interest Rate Swaps is calculated as the present value of the estimated future cash flows based on observable yield curves. As this valuation technique maximises the use of observable market data as an input, the instrument is classified as Level 2 under NZ IFRS 7 Financial Instruments Disclosure.

### Credit Risk

To the extent the Group has a receivable from another party, there is a credit risk in the event of non-performance by that party. Financial instruments, which potentially subject the Group to credit risk, principally consist of bank balances, receivables and advances to tenants.

## 21. Financial Instruments (continued)

The Group manages its exposure to credit risk. Actions include:

- Reviewing each new lease contract on an individual basis and imposing appropriate terms as considered necessary.
- Monitoring the credit quality of major financial institutions that are counterparties to its financial instruments. The Group does not anticipate non-performance by the counterparties.

The maximum exposure for all financial assets is the balance recorded in the consolidated financial statements.

Collateral is not required in support of other financial instruments.

### Concentrations of Credit Risk

The Group has placed its cash and short-term investments with the Bank of New Zealand. The Group is not exposed to any other concentrations of credit risk other than advances to wholly owned subsidiaries.

### Currency Risk

The Group does not have any exposure to foreign currency risk.

### Liquidity Risk

Liquidity risk is the risk that the Group will have insufficient funds on hand to meet its commitments. The Group actively monitors its position to ensure that sufficient funds are available to meet liabilities as they arise. Liquidity is monitored on a regular basis and reported to the Board monthly.

The following table sets out the contractual cash flows for all financial liabilities and for derivatives that are settled on a gross cash flow basis.

| GROUP 2017  | BALANCE<br>\$000 | CONTRACTUAL<br>CASH FLOWS<br>\$000 | ON<br>DEMAND<br>\$000 | LESS<br>THAN 1<br>YEAR<br>\$000 | 1-2<br>YEARS<br>\$000 | 2-5<br>YEARS<br>\$000 | MORE<br>THAN<br>5 YEARS<br>\$000 |
|---|------------------|------------------------------------|-----------------------|---------------------------------|-----------------------|-----------------------|----------------------------------|
| Trade and Other Payables                                  | 2,589            | 2,589                              | 26                    | 2,563                           | -                     | -                     | -                                |
| Bank Loans  | 58,500           | 68,344                             | -                     | 2,972                           | 2,972                 | 62,400                | -                                |
| Interest Rate Swaps                                       | 919              | 1,945                              | -                     | 795                             | 571                   | 579                   | -                                |
| <b>Total Non-Derivative Net<br/>Financial Liabilities</b> | <b>62,008</b>    | <b>72,878</b>                      | <b>26</b>             | <b>6,330</b>                    | <b>3,543</b>          | <b>62,979</b>         | <b>-</b>                         |

| GROUP 2016  | BALANCE<br>\$000 | CONTRACTUAL<br>CASH FLOWS<br>\$000 | ON<br>DEMAND<br>\$000 | LESS<br>THAN 1<br>YEAR<br>\$000 | 1-2<br>YEARS<br>\$000 | 2-5<br>YEARS<br>\$000 | MORE<br>THAN<br>5 YEARS<br>\$000 |
|---|------------------|------------------------------------|-----------------------|---------------------------------|-----------------------|-----------------------|----------------------------------|
| Trade and Other Payables                                  | 3,759            | 3,759                              | 26                    | 3,733                           | -                     | -                     | -                                |
| Bank Loans  | 48,000           | 59,006                             | -                     | 2,555                           | 2,555                 | 53,895                | -                                |
| Interest Rate Swaps                                       | 1,651            | 1,364                              | -                     | 544                             | 399                   | 421                   | -                                |
| <b>Total Non-Derivative Net<br/>Financial Liabilities</b> | <b>53,410</b>    | <b>64,129</b>                      | <b>26</b>             | <b>6,832</b>                    | <b>2,954</b>          | <b>54,316</b>         | <b>-</b>                         |

### Capital Management

The Group's capital includes contributed capital, reserves and retained earnings.

The Group's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business.

The impact of the level of capital on Shareholders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantage and security afforded by a sound capital position.

The Bank of New Zealand, which is the provider of the loan facility to the Group, requires the Group to meet the following covenants:

- Bank debt is less than 50% of gross property value
- EBIT is greater than 175% of total debt interest costs

The Group met these covenants at all times during the reporting period.

The Group's policies in respect of capital management and allocation are reviewed quarterly by the Board of Directors. There are no changes in capital management subsequent to 31 March 2017.



## 22. Earnings Per Share

Earnings per Share is calculated by dividing the Profit or Loss attributable to Shareholders (excluding distributions) of the Company by the weighted average number of ordinary Shares on issue during the period.

|   | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---|------------------------|------------------------|
| Profit/(Loss) attributable to Shareholders of the Company                 | 3,073                  | 8,397                  |
| Number of Shares on Issue   | 161,920                | 161,920                |
| Basic Earnings per Share (cents)  | 1.90                   | 5.19                   |
| <b>Number of Ordinary Shares</b>  |                        |                        |
| At the Beginning of the Year  | 161,920                | 161,920                |
| At the End of the Year  | 161,920                | 161,920                |
| <b>Number of Ordinary Shares for Basic and Diluted Earnings Per Share</b> | <b>161,920</b>         | <b>161,920</b>         |

## 23. Distributions Paid and Payable

|  | 2017         | 2016         | NUMBER OF<br>SHARES | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|--------------|--------------|---------------------|------------------------|------------------------|
| The following distribution was paid in respect of the previous year              | Nil          | 0.8000 cents | 161,920,433         | -                      | 1,295                  |
| The following distribution was declared and paid in respect of the previous year | 0.8750 cents | 1.1000 cents | 161,920,433         | 1,416                  | 1,781                  |
| The following distributions were declared and paid during the year               | 2.7000 cents | 2.6250 cents | 161,920,433         | 4,375                  | 4,249                  |
| <b>Total distribution paid</b>   |              |              |                     | <b>5,791</b>           | <b>7,325</b>           |
| Less: Distributions paid in respect of previous year                             | Nil          | 0.8000 cents | 161,920,433         | -                      | (1,295)                |
| <b>Distributions Paid or Payable to Shareholders</b>                             |              |              |                     | <b>5,791</b>           | <b>6,030</b>           |

## 24. Lease Commitments

### Operating Lease Commitments Receivable—As Lessor

The Group has entered into commercial property leases on its investment properties. These non-cancellable leases have remaining terms of between 1 month to 11 years.

|  | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|------------------------|------------------------|
| Future minimum rentals receivable under non-cancellable Operating Leases |                        |                        |
| Within one year  | 13,634                 | 13,086                 |
| After one year but not more than five years                              | 38,929                 | 35,335                 |
| Later than five years  | 17,828                 | 26,736                 |
| <b>Total minimum lease receivables</b>                                   | <b>70,391</b>          | <b>75,157</b>          |

The above rental receivables are based on contracted amounts as at 31 March 2017 and 31 March 2016.

Actual rental amounts collected in future will differ due to rental review provisions within the lease agreements.

## 24. Lease Commitments (continued)

### Operating Lease Commitments—As Lessee

The Group has entered into a commercial property lease for its Head Office premises at Level 26 PWC Tower, 188 Quay Street, Auckland. This non-cancellable lease is \$124,922 p.a. and has a remaining term of 9 months.

|   | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---|------------------------|------------------------|
| Future minimum rentals payable under non-cancellable Operating leases |                        |                        |
| Within one year   | 94                     | 125                    |
| After one year but not more than five years                           | -                      | 94                     |
| <b>Total minimum lease payables</b>                                   | <b>94</b>              | <b>219</b>             |

## 25. Related Party Transactions

### Key Management Personnel

The Group has a related party relationship with its key personnel. The Key Management Personnel are the Directors and Executive Management.

|   | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|---|------------------------|------------------------|
| Salaries and other short term employee benefits   | 1,260                  | 1,061                  |
| Directors fees                                    | 234                    | 206                    |
| <b>Total payments to key management personnel</b> | <b>1,494</b>           | <b>1,267</b>           |

The table above includes remuneration of the Chief Executive and other members of the Executive team. Consulting fees related to meetings and reviewing the annual financial statements totalling \$8,043 were paid to Jim Sherwin (Director) during the year (2016: \$4,625).

## 26. Capital Commitments

At the reporting date the Group had \$2.20 million committed to capital expenditure (2016: \$4.95 million).

## 27. Contingent Liabilities

At the reporting date the Group had no material contingent liabilities (2016: Nil).

## 28. Subsequent Events

### Payment of Final Dividend

On 19 May 2017, the Board of NPT Limited declared a payment from the Company of a fourth quarter distribution of 0.90 cents per share, the record date being 2 June 2017 and payment date 16 June 2017.

### Kiwi Property Proposal

#### Special Meeting of Shareholders

At a special meeting of Shareholders held on 21 April 2017 a resolution to purchase two properties from Kiwi Property Holdings Limited, raise equity for those purchases, and enter into a management contract with Kiwi Property Group Limited, was not approved by Shareholders. Consequently, these proposed transactions were terminated and did not proceed.

The investigation of the above proposal, and three other proposals, incurred substantial due diligence, financial investigation, and other legal costs for the Group that have collectively been described as transaction costs.

These costs totalled \$1.339 million in the 2017 financial year; they are included in the Financial Statements as transaction costs in the Consolidated Statement of Comprehensive Income. A further \$0.450 million of costs is anticipated in the next financial year.

There were five Shareholder resolutions to remove two Directors and appoint three new Directors. These resolutions were approved and as a consequence Tony Sewell and Jim Sherwin were removed as Directors and Allen Bollard, Bruce Cotterill and Paul Duffy were appointed to replace them.

# Independent Auditor's Report

## Audit

### Grant Thornton New Zealand Audit Partnership

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## To the Shareholders of NPT Limited

### Report on the Audit of the consolidated financial statements

#### Opinion

We have audited the consolidated financial statements of NPT Limited (“the company”) and its subsidiaries (“the Group”), on pages 18 to 41, which comprise the consolidated statement of financial position as at 31 March 2017, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of NPT Limited as at 31 March 2017 and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) issued by the New Zealand Accounting Standards Board.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)) issued by the New Zealand Audit and Assurance Standards Board. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our firm carries out other assignments for NPT Limited and the entities it controlled in the area of related assurance services, and advisory services. The provision of these other services has not impaired our independence as auditor of the Group. The firm has no other interests in NPT Limited and the entities it controlled.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. We summarise below those matters, and our key audit procedures, to address those matters in order that the Group's shareholders as a body may better understand the process by which we arrived at our audit opinion. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter  | Our procedures to address the key audit matter   |
|---|--|
| <p><b>Investment Property valuation</b></p> <p>In the application of NZ IFRS, Management are required to make judgements, estimates and assumptions about carrying values of assets and liabilities that are not readily apparent from other sources.</p> <p>The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements.</p> <p>The estimates and underlying assumptions are reviewed on an ongoing basis.</p> <p>As at 31 March 2017, Investment Property carried at fair value of \$176m is held across multiple geographical locations. There are a number of risks that can have a material impact on the investment property balance in the consolidated financial statements, principally:</p> <ul style="list-style-type: none"> <li>• valuations of all the commercial properties may not be performed by qualified and experienced commercial property valuers;</li> <li>• methods and assumptions used by the property valuers, may not be considered appropriate;</li> <li>• the calculation of the fair value amount for each of the investment properties, as well as the revaluation adjustment for the year may not be correct;</li> <li>• data provided to the property valuers may not be appropriate;</li> <li>• not all of the commercial properties in this class are revalued</li> </ul> | <p>We have</p> <ul style="list-style-type: none"> <li>• obtained and agreed the schedule of investment properties to the respective independent valuation reports, performed by valuation experts;</li> <li>• evaluated the qualifications and work of each valuation expert, for each of the investment properties;</li> <li>• inquired about and documented the methods and assumptions used by the expert, and considered the appropriateness of those assumptions and methods used, for each property valuation;</li> <li>• re-performed the calculation in determining the fair value amount of each investment property, as well as the revaluation adjustment to be recorded for the year;</li> <li>• tested the appropriateness of data provided to the expert, for each property valuation;</li> <li>• tested that all assets in the class were revalued</li> </ul> |

### **Other Information**

The directors are responsible for all other information included in an entity's Annual Report. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of audit opinion or assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Directors' responsibilities for the consolidated financial statements**

The Directors are responsible on behalf of the Group for the preparation and fair presentation of the consolidated financial statements in accordance with New Zealand equivalents to International Financial Reporting Standards issued by the New Zealand Accounting Standards Board, and for such internal control as the Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible on behalf of the Group for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

### **Auditor's responsibilities for the Audit of the consolidated financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of the auditor's responsibilities for the audit of the consolidated financial statements is located on the External Reporting Board's website at: [https://xrb.govt.nz/Site/Auditing\\_Assurance\\_Standards/Current\\_Standards/Description\\_of\\_Auditors\\_responsibilities.aspx](https://xrb.govt.nz/Site/Auditing_Assurance_Standards/Current_Standards/Description_of_Auditors_responsibilities.aspx)



**Restriction on use of our report**

This report is made solely to the Group's shareholders, as a body. Our audit work has been undertaken so that we might state to the Group's shareholders, as a body those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Group and the Group's shareholders, as a body, for our audit work, for this report or for the opinion we have formed.

**Grant Thornton New Zealand Audit Partnership****K Price**

Partner

**Auckland****31 May 2017**

## Statutory Disclosure

### Principal Activities

NPT Limited is a listed commercial property investment company investing solely in New Zealand. There have been no changes to the investment policy of the Company during the year to 31 March 2017.

### Board Composition

Persons holding office as Directors of the Company as at 31 March 2017 and the names of those persons who ceased to hold office as Directors of the Company during the financial year ending 31 March 2017:

|   | DATE APPOINTED | DATE RESIGNED |
|---|----------------|---------------|
| Sir John Anderson (Chairman)                      | 1 April 2011   | 17 March 2017 |
| Anthony Sewell (appointed Chairman 17 March 2017) | 26 August 2016 | -             |
| Jim Sherwin                                       | 10 August 2010 | -             |
| Carol Campbell                                    | 25 May 2015    | -             |

### Director Remuneration

The following disclosures are provided in respect of payments to Directors:

|   | GROUP 2017<br>\$000 |
|---|---------------------|
| Sir John Anderson (Retired 17 March 2017)           | 60                  |
| Anthony Sewell (Chairman, appointed 25 August 2016) | 54                  |
| Jim Sherwin (Chairman of the Audit Committee)       | 60                  |
| Carol Campbell                                      | 60                  |
|   | <b>234</b>          |

Consulting fees related to meetings and reviewing the annual financial statements totalling \$8,043 were paid to Jim Sherwin (Director) during the year (2016: \$4,625).

### Board Attendance

Directors attended the following formal meetings of the Board and Audit Committee in the year to 31 March 2017.

|   | BOARD MEETINGS |          | AUDIT MEETINGS |          |
|---|----------------|----------|----------------|----------|
|   | HELD           | ATTENDED | HELD           | ATTENDED |
| Anthony Sewell (appointed Chairman 17 March 2017) | 3              | 3        | 2              | 2        |
| Sir John Anderson (Resigned 17 March 2017)        | 6              | 5        | 5              | 4        |
| Jim Sherwin (Chairman of the Audit Committee)     | 6              | 6        | 5              | 5        |
| Carol Campbell                                    | 6              | 6        | 5              | 5        |

## Interest Register Record

The following transactions were recorded in the interest register during the year ended 31 March 2017.

### Specific Disclosures

There were no specific disclosures made during the year for interests in any transactions entered into by NPT Limited or its subsidiaries.

### General Disclosures

The following general disclosures were made in the year ended 31 March 2017 in respect to the Company under Section 140(2) of the Companies Act 1993. New appointments accepted in the year are as follows:

| DIRECTOR   | RECORDED INTEREST                                |
|--|--|
| Anthony Sewell<br>(Chairman, appointed 25 August 2016) | Business New Zealand                             |
|  | Chairman   |
|  | Hanmer Hot Pools and Spa                         |
|  | Deputy Chairman                                  |
|  | Catholic Diocese of Christchurch                 |
|  | Principle Property Advisor                       |
|  | Tama Asset Holding Company Limited               |
|  | Director   |
|  | Shopping Centre Investments Limited              |
|  | Director   |
|  | Challenge Steel Limited                          |
|  | Director   |
|  | The Canterbury Employers Chamber of Commerce     |
| Jim Sherwin<br>(Chairman of the Audit Committee)       | Board Member                                     |
|  | Tony Sewell Limited                              |
|  | Director/Shareholder                             |
|  | Empacher Developments Limited                    |
|  | Director/Shareholder                             |
|  | Canterbury District Health Board                 |
|  | Member   |
|  | Maia Foundation                                  |
|  | Trustee  |
|  | Sewell Family Trust                              |
|  | Trustee  |
|  | Fermanagh Trust                                  |
|  | Trustee  |
| Carol Campbell   | Leander Trust                                    |
|  | Trustee  |
|  | Sherwin Trustees Limited                         |
|  | Director   |
|  | No additional interest register entries recorded |

### Share Dealings by Directors

There were no share dealings by the Directors in the year ending 31 March 2017.

Securities of the Company in which each Director had a relevant interest as at 31 March 2017:

| DIRECTOR       | HOLDING | SECURITY HELD | NATURE OF RELEVANT INTEREST                        |
|----------------|---------|---------------|--|
| Jim Sherwin    | 120,000 | Shares        | Beneficial interest in shares held by Willow Trust |
| Carol Campbell | 50,000  | Shares        | Carol Anne Campbell                                |

## Indemnity and Insurance

The Company has affected Directors and Officers liability insurance at prevailing rates for all Directors.

The Company and its subsidiaries have continued to indemnify the Directors for any costs referred to in Section 162(3) of the Companies Act 1993 and any liability or costs referred to in Section 162(4) of the Act.

## Employee Remuneration

The number of employees within the Group (other than Directors) receiving remuneration and benefits above \$100,000 in relation to the year ended 31 March 2017 was:

|                             | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|-----------------------------|------------------------|------------------------|
| \$600,000 pa – \$609,999 pa | 1                      | -                      |
| \$440,000 pa – \$449,999 pa | -                      | 1                      |
| \$290,000 pa – \$299,999 pa | -                      | 1                      |
| \$280,000 pa – \$289,999 pa | -                      | 1                      |
| \$140,000 pa – \$149,999 pa | 1                      | -                      |
| \$130,000 pa – \$139,999 pa | 1                      | -                      |
| \$110,000 pa – \$119,999 pa | 1                      | 1                      |
| \$100,000 pa – \$109,999 pa | -                      | 1                      |

### Chief Executive Remuneration

The Chief Executive's remuneration consists of:

|  |           |
|--|-----------|
| Base salary plus benefits (including Kiwi Saver) | \$330,000 |
| Short term and long term incentives              | \$145,000 |

During the FY17 year, additional payments were made to recognise outstanding incentive payments and to recognise additional workload.

## Donations

The Company did not make any donations in the year to 31 March 2017 (2016: Nil).

## Audit Fees

Amounts paid to the Auditor of the Company:

|  | GROUP<br>2017<br>\$000 | GROUP<br>2016<br>\$000 |
|--|------------------------|------------------------|
| Grant Thornton Audit Fees  | 55                     | 46                     |
| In addition to the audit fee the following other fees were paid to Auditors: |                        |                        |
| Review Engagement  | 29                     | 25                     |
| Financial Modelling Services   | 47                     | -                      |
| Other Consultancy  | 3                      | 3                      |
|  | <b>134</b>             | <b>74</b>              |

## Investor Statistics

As at 31 March 2017

### Twenty Largest Shareholders

| HOLDER NAME   | NO.OF SHARES | % OF TOTAL SHARES |
|---|--------------|-------------------|
| 1 Salt Funds Managment Limited/Westpac                | 23,846,732   | 14.73%            |
| 2 Augusta Capital Limited                             | 15,000,000   | 9.26%             |
| 3 ANZ Wholesale Trans-Tasman Property Securities Fund | 11,079,291   | 6.84%             |
| 4 Mfi Mutual Fund Limited                             | 8,267,666    | 5.11%             |
| 5 BNP Paribus Nominees (NZ) Limited                   | 7,009,537    | 4.33%             |
| 6 Forsyth Barr Custodians Ltd                         | 6,665,280    | 4.12%             |
| 7 ANZ Wholesale Property Securities Fund              | 5,414,301    | 3.34%             |
| 8 Accident Compensation Corporation                   | 5,371,375    | 3.32%             |
| 9 Bnp Paribas Nominees NZ Limited                     | 3,767,881    | 2.33%             |
| 10 NZ Permanent Trustees Ltd Grp Invstmnt Fund No 20  | 2,925,541    | 1.81%             |
| 11 Investment Custodial Services Limited              | 2,676,858    | 1.65%             |
| 12 National Nominees New Zealand Limited              | 2,624,360    | 1.62%             |
| 13 FNZ Custodians Limited                             | 1,798,288    | 1.11%             |
| 14 New Zealand Permanent Trustees Limited             | 1,470,072    | 0.91%             |
| 15 Forhomes Investments Ltd                           | 1,466,394    | 0.91%             |
| 16 Albert John Harwood & Marlene Mary Harwod          | 1,100,000    | 0.68%             |
| 17 Leslie Burgess                                     | 1,021,542    | 0.63%             |
| 18 Leveraged Equities Finance Limited                 | 750,375      | 0.46%             |
| 19 Tea Custodians Limited                             | 692,830      | 0.43%             |
| 20 Anthony John Simmonds & Maureen Simmonds           | 653,849      | 0.40%             |

### Spread of Shareholders

| HOLDINGS            | HOLDERS | TOTAL SHARES | %      |
|---------------------|---------|--------------|--------|
| 1-1000              | 72      | 46,603       | 0.03%  |
| 1001-5000           | 366     | 1,079,440    | 0.67%  |
| 5001-10000          | 342     | 2,685,774    | 1.66%  |
| 10001-50000         | 812     | 19,432,767   | 12.00% |
| 50001-100000        | 134     | 10,032,132   | 6.20%  |
| Greater than 100000 | 128     | 128,643,717  | 79.45% |

### Substantial Security Holders

As at 31 March 2017 the following Shareholders had filed substantial security notices in accordance with section 276 of the Financial Markets Conduct Act 2013.

| SHAREHOLDER                                 | NO. OF SHARES IN WHICH HOLDER HAD A RELEVANT INTEREST | HOLDING (%) |
|---|---|-------------|
| Augusta Capital Limited                     | 15,000,000  | 9.26        |
| Accident Compensation Corporation           | 20,405,095  | 12.60       |
| Salt Funds Management Limited               | 27,350,920  | 16.89       |
| AMP Capital Investors (New Zealand) Limited | 9,070,297   | 5.60        |
| Mint Asset Management                       | 10,167,492  | 6.28        |
| Salt Funds Management Limited               | 25,728,134  | 15.89       |



## Investor Statistics

As at 30 May 2017

### Twenty Largest Shareholders

| HOLDER NAME  | NO.OF SHARES | % OF TOTAL SHARES |
|--|--------------|-------------------|
| 1 Augusta Capital Limited  | 30,528,933   | 18.85%            |
| 2 Salt Funds Management Limited/Westpac                                    | 20,754,406   | 12.82%            |
| 3 ANZ Wholesale Trans-Tasman Property Securities Fund                      | 11,079,291   | 6.84%             |
| 4 Mfi Mutual Fund Limited  | 8,285,961    | 5.12%             |
| 5 BNP Paribas Nominees (NZ) Limited  | 7,009,537    | 4.33%             |
| 6 Forsyth Barr Custodians Ltd  | 5,532,458    | 3.42%             |
| 7 Premier Nominees Ltd Armstrong Jones Property Securities Fund            | 5,098,301    | 3.15%             |
| 8 National Nominees New Zealand Limited                                    | 3,501,936    | 2.16%             |
| 9 NZ Permanent Trustees Ltd Grp Invstmnt Fund No 20                        | 2,925,541    | 1.81%             |
| 10 Investment Custodial Services Limited                                   | 2,661,458    | 1.64%             |
| 11 New Zealand Permanent Trustees Limited                                  | 1,470,072    | 0.91%             |
| 12 Forhomes Investments Ltd  | 1,466,394    | 0.91%             |
| 13 FNZ Custodians Limited  | 1,443,968    | 0.89%             |
| 14 Albert John Harwood & Marlene Mary Harwod                               | 1,100,000    | 0.68%             |
| 15 Leslie Burgess  | 1,021,542    | 0.63%             |
| 16 Michael Walter Daniel & Nigel Geoffrey Burton & Michael Murray Benjamin | 1,000,000    | 0.62%             |
| 17 Leveraged Equities Finance Limited                                      | 935,375      | 0.58%             |
| 18 Custodial Services Limited  | 816,443      | 0.50%             |
| 19 Anthony John Simmonds & Maureen Simmonds                                | 653,849      | 0.40%             |
| 20 Tea Custodians Limited  | 606,570      | 0.37%             |

### Spread of Shareholders

| HOLDINGS            | HOLDERS | TOTAL SHARES | %      |
|---------------------|---------|--------------|--------|
| 1-1000              | 69      | 44,607       | 0.03%  |
| 1001-5000           | 364     | 1,085,507    | 0.67%  |
| 5001-10000          | 331     | 2,598,355    | 1.60%  |
| 10001-50000         | 774     | 18,542,294   | 11.45% |
| 50001-100000        | 133     | 9,796,223    | 6.05%  |
| Greater than 100000 | 115     | 129,853,447  | 80.20% |

### Substantial Security Holders

As at 30 May 2017 the following Shareholders had filed substantial security notices in accordance with section 276 of the Financial Markets Conduct Act 2013.

| SHAREHOLDER                   | NO. OF SHARES IN WHICH HOLDER HAD A RELEVANT INTEREST | HOLDING (%) |
|-------------------------------|---|-------------|
| Salt Funds Management Limited | 23,900,469  | 14.76       |
| Westpac Banking Corporation   | 19,237,109  | 11.88       |
| Augusta Capital Limited       | 30,528,933  | 18.85       |
| Salt Funds Management Limited | 22,200,469  | 13.71       |
| Augusta Capital Limited       | 30,528,933  | 18.85       |

## Directory

### Company

NPT Limited  
PO Box 105 090  
Auckland City Post  
Auckland 1143  
**P** 09 375 9081  
**F** 09 302 4589  
**www.npt.co.nz**

### Bankers

Bank of New Zealand  
Level 6  
Deloitte Centre  
80 Queen Street  
Auckland

### Auditor

Grant Thornton New Zealand Audit Partnership  
L4, Grant Thornton House  
152 Fanshawe Street  
PO Box 1961  
Auckland 1140

### Registrar

Link Market Services Limited  
Level 11  
Deloitte Centre  
80 Queen Street  
Auckland 1010  
  
PO Box 91976  
Auckland 1142  
**P** 09 375 5998  
**F** 09 375 5990

### Legal Advisor

David Stock  
Barrister and Solicitor  
Level 3  
22 Moorhouse Avenue  
Christchurch

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